## F5 Networks, Inc. Consolidated Income Statements (unaudited, in thousands, except per share amounts)

	Three Months Ended September 30,				Twelve Months Ended September 30,			
		2016	ibei 30	2015		2016	ibei 30	2015
Net revenues								
Products	\$	252,984	\$	257,719	\$	944,469	\$	991,539
Services		272,365		243,582		1,050,565		928,284
Total		525,349		501,301		1,995,034		1,919,823
Cost of net revenues (1)(2)								
Products		43,591		44,505		166,624		174,225
Services		41,358		40,153		170,581		158,036
Total		84,949		84,658		337,205		332,261
Gross Profit		440,400		416,643		1,657,829		1,587,562
Operating expenses (1)(2)								
Sales and marketing		158,198		151,653		628,743		602,540
Research and development		83,746		77,665		334,227		296,583
General and administrative		35,193		39,726		138,431		135,540
Litigation expense		630		-		9,051		-
Total		277,767		269,044		1,110,452		1,034,663
Income from operations.		162,633		147,599		547,377		552,899
Other income, net		268		1,865		2,514		8,445
Income before income taxes.		162,901		149,464		549,891		561,344
Provision for income taxes.		53,966		52,427		184,036		196,330
Net Income.		108,935	\$	97,037	\$	365,855	\$	365,014
Net income per share - basic	\$	1.66	\$	1.37	\$	5.43	\$	5.07
Weighted average shares - basic.	-	65,772		70,679		67,433		71,944
Net income per share - diluted.	\$	1.64	\$	1.36	\$	5.38	\$	5.03
Weighted average shares - diluted		66,262		71,098		67,984		72,547
Non-GAAP Financial Measures								
Net income as reported.	\$	108,935	\$	97,037	\$	365,855	\$	365,014
Stock-based compensation expense (3)		38,317		41,634		156,760		145,553
Amortization of purchased intangible assets.		3,462		3,409		13,902		13,231
Litigation expense		630		-		9,051		-
Tax effects related to above items.		(11,433)		(11,414)		(49,385)		(43,461)
Net income excluding stock-based compensation expense, amortization of								
purchased intangible assets and litigation expense (non-GAAP) - diluted	\$	139,911	\$	130,666	\$	496,183	\$	480,337
Net income per share excluding stock-based compensation expense, amortization of								
purchased intangible assets and litigation expense (non-GAAP) - diluted	\$	2.11	\$	1.84	\$	7.30	\$	6.62
Weighted average shares - diluted		66,262		71,098		67,984		72,547
(1) Includes stock-based compensation as follows:								
Cost of net revenues.	\$	4.601	\$	3,723	\$	18,530	\$	14,220
Sales and marketing.		15,203	Ψ	13,992	Ψ	61,165	Ψ	56,754
Research and development.		12,949		11,629		52,550		46,129
General and administrative		5,564		12,290		24,515		28,450
General and administrative.	\$	38,317	\$	41,634	\$	156,760	\$	145,553
(2) Includes amortization of purchased intangible assets as follows:								
	•	2,706	\$	2,682	\$	10,705	\$	10,650
Cost of net revenues		391	Ψ	487	Ψ	1,850	Ψ	1,946
General and administrative.		365		240		1,347		635
	\$	3,462	\$	3,409	\$	13,902	\$	13,231
	Ψ	5,402	<u> </u>	5,703		10,002	Ψ	10,201

<sup>(3)</sup> Stock-based compensation is accounted for in accordance with the fair value recognition provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 718, Compensation – Stock Compensation ("FASB ASC Topic 718")