

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2022

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 000-26041

F5, INC.

(Exact name of registrant as specified in its charter)

Washington
(State or other jurisdiction of
incorporation or organization)

91-1714307
(I.R.S. Employer
Identification No.)

801 5th Avenue
Seattle, Washington 98104
(Address of principal executive offices and zip code)

(206) 272-5555
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, no par value	FFIV	NASDAQ Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer
Non-accelerated Filer (Do not check if a smaller reporting company) Smaller Reporting Company
Emerging Growth Company

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's common stock as of April 28, 2022 was 60,472,024.

F5, INC.
QUARTERLY REPORT ON FORM 10-Q
For the Quarter Ended March 31, 2022
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

F5, INC.

CONSOLIDATED BALANCE SHEETS
(unaudited, in thousands)

	<u>March 31, 2022</u>	<u>September 30, 2021</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 586,543	\$ 580,977
Short-term investments	300,591	329,630
Accounts receivable, net of allowances of \$4,336 and \$3,696	414,218	340,536
Inventories	27,883	22,055
Other current assets	405,596	337,902
Total current assets	<u>1,734,831</u>	<u>1,611,100</u>
Property and equipment, net	178,742	191,164
Operating lease right-of-use assets	227,576	244,934
Long-term investments	34,911	132,778
Deferred tax assets	158,357	128,193
Goodwill	2,259,951	2,216,553
Other assets, net	482,805	472,558
Total assets	<u>\$ 5,077,173</u>	<u>\$ 4,997,280</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 69,131	\$ 62,096
Accrued liabilities	301,206	341,487
Deferred revenue	1,043,482	968,669
Current portion of long-term debt	359,410	19,275
Total current liabilities	<u>1,773,229</u>	<u>1,391,527</u>
Deferred tax liabilities	2,729	2,414
Deferred revenue, long-term	556,254	521,173
Operating lease liabilities, long-term	276,416	296,945
Long-term debt	—	349,772
Other long-term liabilities	71,417	75,236
Total long-term liabilities	<u>906,816</u>	<u>1,245,540</u>
Commitments and contingencies (Note 8)		
Shareholders' equity		
Preferred stock, no par value; 10,000 shares authorized, no shares outstanding	—	—
Common stock, no par value; 200,000 shares authorized, 60,465 and 60,652 shares issued and outstanding	82,133	192,458
Accumulated other comprehensive loss	(22,628)	(20,073)
Retained earnings	2,337,623	2,187,828
Total shareholders' equity	<u>2,397,128</u>	<u>2,360,213</u>
Total liabilities and shareholders' equity	<u>\$ 5,077,173</u>	<u>\$ 4,997,280</u>

The accompanying notes are an integral part of these consolidated financial statements.

F5, INC.

CONSOLIDATED INCOME STATEMENTS

(unaudited, in thousands, except per share data)

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Net revenues				
Products	\$ 297,518	\$ 309,189	\$ 640,667	\$ 597,234
Services	336,706	336,098	680,657	672,670
Total	634,224	645,287	1,321,324	1,269,904
Cost of net revenues				
Products	71,234	73,289	152,896	140,327
Services	55,125	55,296	108,536	103,237
Total	126,359	128,585	261,432	243,564
Gross profit	507,865	516,702	1,059,892	1,026,340
Operating expenses				
Sales and marketing	228,826	244,908	462,861	459,454
Research and development	135,838	140,453	266,109	254,644
General and administrative	68,554	77,840	134,215	140,993
Restructuring charges	—	—	7,909	—
Total	433,218	463,201	871,094	855,091
Income from operations	74,647	53,501	188,798	171,249
Other expense, net	(1,934)	(1,377)	(4,365)	(2,060)
Income before income taxes	72,713	52,124	184,433	169,189
Provision for income taxes	16,477	8,883	34,638	38,270
Net income	\$ 56,236	\$ 43,241	\$ 149,795	\$ 130,919
Net income per share — basic	\$ 0.93	\$ 0.71	\$ 2.47	\$ 2.14
Weighted average shares — basic	60,573	60,667	60,693	61,058
Net income per share — diluted	\$ 0.92	\$ 0.70	\$ 2.43	\$ 2.10
Weighted average shares — diluted	61,405	62,158	61,661	62,292

The accompanying notes are an integral part of these consolidated financial statements.

F5, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited, in thousands)

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Net income	\$ 56,236	\$ 43,241	\$ 149,795	\$ 130,919
Other comprehensive (loss) income:				
Foreign currency translation adjustment	(79)	(841)	(596)	437
Available-for-sale securities:				
Unrealized losses on securities, net of taxes of \$(148) and \$(142) for the three months ended March 31, 2022 and 2021, respectively, and \$(222) and \$(192) for the six months ended March 31, 2022 and 2021, respectively	(1,294)	(731)	(1,915)	(1,151)
Reclassification adjustment for realized (losses) gains included in net income, net of taxes of \$12 and \$(61) for the three months ended March 31, 2022 and 2021, respectively, and \$14 and \$(61) for the six months ended March 31, 2022 and 2021, respectively	(40)	233	(44)	236
Net change in unrealized losses on available-for-sale securities, net of tax	(1,334)	(498)	(1,959)	(915)
Total other comprehensive loss	(1,413)	(1,339)	(2,555)	(478)
Comprehensive income	\$ 54,823	\$ 41,902	\$ 147,240	\$ 130,441

The accompanying notes are an integral part of these consolidated financial statements.

F5, INC.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(unaudited, in thousands)

	Common Stock		Accumulated Other Comprehensive Loss	Retained Earnings	Total Shareholders' Equity
	Shares	Amount			
(In thousands)					
Three months ended March 31, 2021					
Balances, December 31, 2020	61,632	\$ 386,236	\$ (17,855)	\$ 2,033,209	\$ 2,401,590
Exercise of employee stock options	44	1,492	—	—	1,492
Issuance of restricted stock	445	—	—	—	—
Repurchase of common stock	(2,052)	(311,056)	—	(88,944)	(400,000)
Purchase of forward contract under accelerated share repurchase program ("ASR")	—	(100,000)	—	—	(100,000)
Taxes paid related to net share settlement of equity awards	(17)	(3,447)	—	—	(3,447)
Stock-based compensation	—	66,282	—	—	66,282
Net income	—	—	—	43,241	43,241
Other comprehensive loss	—	—	(1,339)	—	(1,339)
Balances, March 31, 2021	60,052	\$ 39,507	\$ (19,194)	\$ 1,987,506	\$ 2,007,819
Three months ended March 31, 2022					
Balances, December 31, 2021	60,711	\$ 145,189	\$ (21,215)	\$ 2,281,387	\$ 2,405,361
Exercise of employee stock options	46	1,048	—	—	1,048
Issuance of restricted stock	334	—	—	—	—
Repurchase of common stock	(610)	(125,012)	—	—	(125,012)
Taxes paid related to net share settlement of equity awards	(16)	(3,222)	—	—	(3,222)
Stock-based compensation	—	64,130	—	—	64,130
Net income	—	—	—	56,236	56,236
Other comprehensive loss	—	—	(1,413)	—	(1,413)
Balances, March 31, 2022	60,465	\$ 82,133	\$ (22,628)	\$ 2,337,623	\$ 2,397,128

Six months ended March 31, 2021

Balances, September 30, 2020	61,099	\$ 305,453	\$ (18,716)	\$ 1,945,531	\$ 2,232,268
Exercise of employee stock options	83	2,610	—	—	2,610
Issuance of stock under employee stock purchase plan	231	26,077	—	—	26,077
Issuance of restricted stock	742	—	—	—	—
Repurchase of common stock	(2,052)	(311,056)	—	(88,944)	(400,000)
Purchase of forward contract under accelerated share repurchase program ("ASR")	—	(100,000)	—	—	(100,000)
Taxes paid related to net share settlement of equity awards	(51)	(7,928)	—	—	(7,928)
Stock-based compensation	—	124,351	—	—	124,351
Net income	—	—	—	130,919	130,919
Other comprehensive loss	—	—	(478)	—	(478)
Balances, March 31, 2021	60,052	\$ 39,507	\$ (19,194)	\$ 1,987,506	\$ 2,007,819

Six months ended March 31, 2022

Balances, September 30, 2021	60,652	\$ 192,458	\$ (20,073)	\$ 2,187,828	\$ 2,360,213
Exercise of employee stock options	96	2,303	—	—	2,303
Issuance of stock under employee stock purchase plan	169	26,325	—	—	26,325
Issuance of restricted stock	775	—	—	—	—
Repurchase of common stock	(1,148)	(250,023)	—	—	(250,023)
Taxes paid related to net share settlement of equity awards	(79)	(16,816)	—	—	(16,816)
Stock-based compensation	—	127,886	—	—	127,886
Net income	—	—	—	149,795	149,795
Other comprehensive loss	—	—	(2,555)	—	(2,555)
Balances, March 31, 2022	60,465	\$ 82,133	\$ (22,628)	\$ 2,337,623	\$ 2,397,128

The accompanying notes are an integral part of these consolidated financial statements.

F5, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited, in thousands)

	Six months ended March 31,	
	2022	2021
Operating activities		
Net income	\$ 149,795	\$ 130,919
Adjustments to reconcile net income to net cash provided by operating activities:		
Stock-based compensation	127,886	121,289
Depreciation and amortization	59,798	56,185
Non-cash operating lease costs	19,363	19,415
Deferred income taxes	(15,832)	(17,962)
Impairment of assets	6,175	40,698
Other	(439)	105
Changes in operating assets and liabilities (excluding effects of the acquisition of businesses):		
Accounts receivable	(72,777)	(79,649)
Inventories	(5,828)	3,327
Other current assets	(60,896)	(32,939)
Other assets	(27,893)	(29,066)
Accounts payable and accrued liabilities	(35,649)	(14,529)
Deferred revenue	99,303	93,493
Lease liabilities	(26,131)	(25,447)
Net cash provided by operating activities	<u>216,875</u>	<u>265,839</u>
Investing activities		
Purchases of investments	(53,715)	(65,725)
Maturities of investments	96,349	126,711
Sales of investments	78,988	269,986
Acquisition of businesses, net of cash acquired	(67,911)	(411,319)
Purchases of property and equipment	(15,792)	(14,090)
Net cash provided by (used in) investing activities	<u>37,919</u>	<u>(94,437)</u>
Financing activities		
Proceeds from the exercise of stock options and purchases of stock under employee stock purchase plan	28,628	28,687
Repurchase of common stock	(250,023)	(500,000)
Payments on term debt agreement	(10,000)	(10,000)
Taxes paid related to net share settlement of equity awards	(16,816)	(7,928)
Net cash used in financing activities	<u>(248,211)</u>	<u>(489,241)</u>
Net increase (decrease) in cash, cash equivalents and restricted cash	6,583	(317,839)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(997)	494
Cash, cash equivalents and restricted cash, beginning of period	584,333	852,826
Cash, cash equivalents and restricted cash, end of period	<u>\$ 589,919</u>	<u>\$ 535,481</u>
Supplemental disclosures of cash flow information		
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 30,346	\$ 30,809
Cash paid for interest on long-term debt	2,383	2,724
Supplemental disclosures of non-cash activities		
Right-of-use assets obtained in exchange for lease obligations	\$ 818	\$ 9,523

The accompanying notes are an integral part of these consolidated financial statements.

F5, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

1. Summary of Significant Accounting Policies

Description of Business

F5, Inc. (the "Company") is a leading provider of multi-cloud application security and delivery solutions which enable its customers to develop, deploy, operate, secure, and govern applications in any architecture, from on-premises to the public cloud. The Company's cloud, software, and hardware solutions enable its customers to deliver digital experiences to their customers faster, reliably, and at scale. The Company's enterprise-grade application services are available as cloud-based, software-as-a-service, and software-only solutions optimized for multi-cloud environments, with modules that can run independently, or as part of an integrated solution on its high-performance appliances. In connection with its solutions, the Company offers a broad range of professional services, including consulting, training, installation, maintenance, and other technical support services. On October 1, 2021, the Company completed its acquisition of Threat Stack, Inc. ("Threat Stack"), a provider of cloud security and workload protection solutions.

Basis of Presentation

The year-end consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). In the opinion of management, the unaudited consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary for their fair statement in conformity with accounting principles generally accepted in the United States of America. Certain information and footnote disclosures normally included in annual financial statements have been condensed or omitted in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). The information included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2021.

There have been no changes to the Company's significant accounting policies as of and for the three and six months ended March 31, 2022, except for the accounting policy for investments, which has been updated to include equity investments.

Investments

The Company classifies its debt investments as available-for-sale. Debt investments, consisting of certificates of deposit, corporate and municipal bonds and notes, the United States government and agency securities and international government securities are reported at fair value with the related unrealized gains and losses included as a component of accumulated other comprehensive income (loss) in shareholders' equity. Realized gains and losses, credit allowances and impairments due to credit losses are included in other income (expense) in the Company's consolidated income statements. Debt investments with maturities of less than one year or where management's intent is to use the investments to fund current operations are classified as short-term investments. Debt investments with maturities of greater than one year are classified as long-term investments.

As an approximation to fair value, equity investments are measured using net asset value ("NAV") and are classified as long-term investments. Unrealized and realized gains and losses are recorded in other income (expense) in the Company's consolidated income statements.

Recently Adopted Accounting Standards

In October 2021, the FASB issued ASU 2021-08, Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers. The new guidance requires contract assets and contract liabilities acquired in a business combination to be recognized and measured by the acquirer on the acquisition date in accordance with ASC 606, Revenue from Contracts with Customers. The Company early adopted this accounting standard update beginning in the first quarter of fiscal 2022 and it did not have a material impact on the Company's consolidated financial statements.

2. Revenue from Contracts with Customers

Capitalized Contract Acquisition Costs

The table below shows significant movements in capitalized contract acquisition costs (current and noncurrent) for the six months ended March 31, 2022 and 2021 (in thousands):

	Six months ended March 31,	
	2022	2021
Balance, beginning of period	\$ 77,836	\$ 70,396
Additional capitalized contract acquisition costs	18,530	18,614
Amortization of capitalized contract acquisition costs	(19,092)	(16,590)
Balance, end of period	<u>\$ 77,274</u>	<u>\$ 72,420</u>

Amortization of capitalized contract acquisition costs was \$9.7 million and \$8.4 million for the three months ended March 31, 2022 and 2021, respectively, and \$19.1 million and \$16.6 million for the six months ended March 31, 2022 and 2021, respectively, and is recorded in Sales and Marketing expense in the accompanying consolidated income statements. There was no impairment of any capitalized contract acquisition costs during any period presented.

Contract Balances

Timing may differ between the satisfaction of performance obligations and the invoicing and collection of amounts related to the Company's contracts with customers. Liabilities are recorded for amounts that the Company has the unconditional right to transfer goods and services under contracts with customers. These liabilities are classified as current and non-current deferred revenue.

The table below shows significant movements in the deferred revenue balances (current and noncurrent) for the six months ended March 31, 2022 and 2021 (in thousands):

	Six months ended March 31,	
	2022	2021
Balance, beginning of period	\$ 1,489,841	\$ 1,272,632
Amounts added but not recognized as revenues	723,631	680,124
Deferred revenue acquired through acquisition of businesses	10,591	779
Revenues recognized related to the opening balance of deferred revenue	(624,327)	(586,632)
Balance, end of period	<u>\$ 1,599,736</u>	<u>\$ 1,366,903</u>

Remaining Performance Obligations

Remaining performance obligations represent the amount of the transaction price under contracts with customers that are attributable to performance obligations that are unsatisfied or partially satisfied at the reporting date. As of March 31, 2022, the total non-cancelable remaining performance obligations under the Company's contracts with customers was approximately \$1.6 billion and the Company expects to recognize revenues on approximately 65.2% of these remaining performance obligations over the next 12 months, 21.4% in year two, and the remaining balance thereafter.

See Note 12, Segment Information, for disaggregated revenue by significant customer and geographic region, as well as disaggregated product revenue by systems and software.

3. Fair Value Measurements

In accordance with the authoritative guidance on fair value measurements and disclosure under GAAP, the Company determines fair value using a fair value hierarchy that distinguishes between market participant assumptions developed based on market data obtained from sources independent of the reporting entity, and the reporting entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances and expands disclosure about fair value measurements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date, essentially the exit price.

The levels of fair value hierarchy are:

Level 1: Quoted prices in active markets for identical assets and liabilities at the measurement date that the Company has the ability to access.

Level 2: Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Unobservable inputs for which there is little or no market data available. These inputs reflect management's assumptions of what market participants would use in pricing the asset or liability.

Level 1 investments are valued based on quoted market prices in active markets and include the Company's cash equivalent investments. Level 2 investments, which include investments that are valued based on quoted prices in markets that are not active, broker or dealer quotations, actual trade data, benchmark yields or alternative pricing sources with reasonable levels of price transparency, include the Company's certificates of deposit, corporate bonds and notes, municipal bonds and notes, U.S. government securities, U.S. government agency securities and international government securities. Fair values for the Company's level 2 investments are based on similar assets without applying significant judgments. In addition, all of the Company's level 2 investments have a sufficient level of trading volume to demonstrate that the fair values used are appropriate for these investments.

A financial instrument's level within the fair value hierarchy is based upon the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Company. The Company considers observable data to be market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

Assets and Liabilities Measured and Recorded at Fair Value on a Recurring Basis

The Company's financial assets measured at fair value on a recurring basis subject to the disclosure requirements at March 31, 2022 and September 30, 2021, were as follows (in thousands):

As of March 31, 2022	Fair Value Level	Cost or Amortized Cost	Gross Unrealized		Aggregate Fair Value	Classification on Balance Sheet		
			Gains	Losses		Cash and Cash Equivalents	Short-Term Investments	Long-Term Investments
<i>Changes in fair value recorded in other comprehensive income</i>								
Money Market Funds	Level 1	\$ 8,220	\$ —	\$ —	\$ 8,220	\$ 8,220	\$ —	\$ —
Certificates of deposit	Level 2	991	—	—	991	—	991	—
Corporate bonds and notes	Level 2	147,313	2	(1,063)	146,252	—	119,576	26,676
Municipal bonds and notes	Level 2	18,779	—	(143)	18,636	—	16,458	2,178
U.S. government securities	Level 2	158,023	—	(891)	157,132	—	154,313	2,819
U.S. government agency securities	Level 2	11,068	—	(77)	10,991	—	9,253	1,738
Total debt investments		<u>\$344,394</u>	<u>\$ 2</u>	<u>\$(2,174)</u>	<u>\$342,222</u>	<u>\$ 8,220</u>	<u>\$ 300,591</u>	<u>\$ 33,411</u>
<i>Changes in fair value recorded in other net income (expense)</i>								
Equity investments	*				<u>\$ 1,500</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,500</u>
Total equity investments					<u>1,500</u>	<u>—</u>	<u>—</u>	<u>1,500</u>
Total investments					<u><u>\$343,722</u></u>	<u><u>\$ 8,220</u></u>	<u><u>\$ 300,591</u></u>	<u><u>\$ 34,911</u></u>

* The fair value of this equity investment is measured at net asset value (NAV) which approximates fair value and is not classified within the fair value hierarchy.

As of September 30, 2021	Fair Value Level	Cost or Amortized Cost	Gross Unrealized		Aggregate Fair Value	Classification on Balance Sheet		
			Gains	Losses		Cash and Cash Equivalents	Short-Term Investments	Long-Term Investments
<i>Changes in fair value recorded in other comprehensive income</i>								
Money Market Funds	Level 1	\$ 17,150	\$ —	\$ —	\$ 17,150	\$ 17,150	\$ —	\$ —
Certificates of deposit	Level 2	255	—	—	255	—	255	—
Corporate bonds and notes	Level 2	243,568	129	(86)	243,611	4,397	186,107	53,107
Municipal bonds and notes	Level 2	24,684	2	(9)	24,677	—	13,566	11,111
U.S. government securities	Level 2	162,221	14	(12)	162,223	—	102,615	59,608
U.S. government agency securities	Level 2	36,053	—	(14)	36,039	—	27,087	8,952
Total investments		<u>\$483,931</u>	<u>\$ 145</u>	<u>\$ (121)</u>	<u>\$483,955</u>	<u>\$ 21,547</u>	<u>\$ 329,630</u>	<u>\$ 132,778</u>

The Company uses the fair value hierarchy for financial assets and liabilities. The carrying amounts of other current financial assets and other current financial liabilities approximate fair value due to their short-term nature.

Interest income from investments was not material for the three and six months ended March 31, 2022 and 2021, respectively. Interest income is included in other income (expense), net on the Company's consolidated income statements. Unrealized losses on investments held for a period greater than 12 months at March 31, 2022 and September 30, 2021 were not material.

The Company invests in debt securities that are rated investment grade. The Company reviews the individual debt securities in its portfolio to determine whether a credit loss exists by comparing the extent to which the fair value is less than the amortized cost and considering any changes to ratings of a debt security by a ratings agency. The Company determined that as of March 31, 2022, there were no credit losses on any investments within its portfolio.

Assets Measured and Recorded at Fair Value on a Non-Recurring Basis

The Company's non-financial assets and liabilities, which include goodwill, intangible assets, and long-lived assets, are not required to be carried at fair value on a recurring basis. These non-financial assets and liabilities are measured at fair value on a non-recurring basis when there is an indicator of impairment, and they are recorded at fair value only when impairment is recognized. The Company reviews goodwill for impairment annually, during the second quarter of each fiscal year, or as circumstances indicate the possibility of impairment. The Company monitors the carrying value of tangible and intangible long-lived assets for impairment whenever events or changes in circumstances indicate its carrying amount may not be recoverable. Included in the Company's impairment considerations for non-financial assets and liabilities in the current quarter were the potential impacts of the COVID-19 pandemic.

As a result of a planned change in the use of the asset, the Company recorded an impairment of \$6.2 million against the Shape trade name intangible asset, which was reflected in the Sales and Marketing line item on the Company's consolidated income statement in the first quarter of fiscal 2022. The Company did not recognize any impairment charges related to its intangible assets in the second quarter of fiscal 2022 and for the three and six months ended March 31, 2021.

During the three months ended March 31, 2021, the Company recorded an impairment of \$23.5 million against the operating lease right-of-use asset related to the permanent exit of six floors in its corporate headquarters. Impairment charges for the second quarter of fiscal 2021 also included \$10.3 million for tenant improvements and other fixed assets associated with the permanently exited floors. In the first quarter of fiscal 2021, the Company recorded an impairment of \$6.7 million against the operating lease right-of-use asset related to the integration of the former Shape headquarters in Santa Clara, California. Impairment charges for the first quarter of fiscal 2021 also included \$0.2 million for other fixed assets associated with the Shape headquarters in Santa Clara, California. The Company calculated the fair value of the right-of-use assets, tenant improvements and other fixed assets based on estimated future discounted cash flows and classified the fair value as a Level 3 measurement due to the significance of unobservable inputs, which included the amount and timing of estimated sublease rental receipts that the Company could reasonably obtain over the remaining lease term and the discount rate. The impairment charges for the three and six months ended March 31, 2021 were allocated to various expense line items on the Company's consolidated income statements based on the employee base that previously worked out of the exited space.

Impairment charges were allocated to the following income statement line items for the three and six months ended March 31, 2022 and 2021 (in thousands):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Cost of net product revenue	\$ —	\$ 897	\$ —	\$ 2,865
Cost of net service revenue	—	3,491	—	3,492
Sales and marketing	—	10,256	6,175	11,515
Research and development	—	9,845	—	12,974
General and administrative	—	9,336	—	9,852
Total impairment charges	<u>\$ —</u>	<u>\$ 33,825</u>	<u>\$ 6,175</u>	<u>\$ 40,698</u>

During the three and six months ended March 31, 2022 and 2021, the Company did not recognize any impairment charges related to goodwill.

4. Business Combinations

Fiscal Year 2022 Acquisition of Threat Stack, Inc.

In September 2021, the Company entered into a Merger Agreement (the “Threat Stack Merger Agreement”) with Threat Stack, Inc. (“Threat Stack”), a provider of cloud security and workload protection solutions. The transaction closed on October 1, 2021 with Threat Stack becoming a wholly-owned subsidiary of F5. The addition of Threat Stack’s cloud security capabilities to F5’s application and API protection solutions is expected to enhance visibility across application infrastructure and workloads to deliver more actionable security insights for customers.

Pursuant to the Threat Stack Merger Agreement, at the effective time of the Merger, the capital stock of Threat Stack and the vested outstanding and unexercised stock options in Threat Stack were cancelled and converted to the right to receive approximately \$68.9 million in cash, subject to certain adjustments and conditions set forth in the Threat Stack Merger Agreement. Transaction costs associated with the acquisition were not material.

As a result of the acquisition, the Company acquired all the assets and assumed all the liabilities of Threat Stack. The goodwill related to the Threat Stack acquisition is comprised primarily of expected synergies from combining operations and the acquired intangible assets that do not qualify for separate recognition. Goodwill related to the Threat Stack acquisition is not expected to be deductible for tax purposes. The results of operations of Threat Stack have been included in the Company’s consolidated financial statements from the date of acquisition.

The allocated purchase consideration to assets acquired and liabilities assumed based on preliminary estimated fair values is presented in the following table (in thousands):

		Estimated Useful Life
Assets acquired		
Deferred tax assets	\$ 13,366	
Other net tangible assets acquired, at fair value	5,481	
Cash, cash equivalents, and restricted cash	912	
Identifiable intangible assets:		
Developed technology	11,400	5 years
Customer relationships	4,400	5 years
Goodwill	43,956	
Total assets acquired	<u>\$ 79,515</u>	
Liabilities assumed		
Deferred revenue	\$ (10,591)	
Total liabilities assumed	<u>\$ (10,591)</u>	
Net assets acquired	<u>\$ 68,924</u>	

The initial allocation of the purchase price was based on preliminary valuations and assumptions and is subject to change within the measurement period. The Company expects to finalize the allocation of the purchase price as soon as practicable and no later than one year from the acquisition date.

The developed technology intangible asset will be amortized on a straight-line basis over its estimated useful life of five years and included in cost of net product revenues. The customer relationships intangible asset will be amortized on a straight-line basis over its estimated useful life of five years and included in sales and marketing expenses. The weighted-average life of the amortizable intangible assets recognized from the Threat Stack acquisition was five years as of October 1, 2021, the date the transaction closed. The estimated useful lives for the acquired intangible assets were based on the expected future cash flows associated with the respective asset.

Since the Threat Stack acquisition was completed on October 1, 2021, the F5 and Threat Stack teams have been executing a plan to integrate ongoing operations. The pro forma financial information, as well as the revenue and earnings generated by Threat Stack, were not material to the Company's operations for the periods presented.

Fiscal Year 2021 Acquisition of Volterra, Inc.

On January 5, 2021, the Company entered into a Merger Agreement (the "Volterra Merger Agreement") with Volterra, Inc. ("Volterra"), a provider of edge-as-a-service platform solutions. The transaction closed on January 22, 2021 with Volterra becoming a wholly-owned subsidiary of F5. With the addition of Volterra's technology platform, F5 is creating an edge platform built for enterprises and service providers that will be security-first and app-driven with unlimited scale.

Pursuant to the Volterra Merger Agreement, at the effective time of the Merger, the capital stock of Volterra and the vested outstanding and unexercised stock options in Volterra were cancelled and converted to the right to receive approximately \$427.2 million in cash, subject to certain adjustments and conditions set forth in the Volterra Merger Agreement. The unvested stock options and restricted stock units in Volterra held by continuing employees of Volterra were assumed by F5, on the terms and conditions set forth in the Volterra Merger Agreement. The Company incurred \$9.5 million of transaction costs associated with the acquisition, which was included in General and Administrative expenses in fiscal 2021.

As a result of the acquisition, the Company acquired all the assets and assumed all the liabilities of Volterra. The goodwill related to the Volterra acquisition is comprised primarily of expected synergies from combining operations and the acquired intangible assets that do not qualify for separate recognition. Goodwill related to the Volterra acquisition is not expected to be deductible for tax purposes. The results of operations of Volterra have been included in the Company's consolidated financial statements from the date of acquisition.

The allocated purchase consideration to assets acquired and liabilities assumed based on preliminary estimated fair values is presented in the following table (in thousands):

		Estimated Useful Life
Assets acquired		
Cash, cash equivalents, and restricted cash	\$ 14,012	
Other tangible assets acquired, at fair value	7,499	
Identifiable intangible assets:		
Developed technology	59,500	7 years
Customer relationships	500	1 year
Goodwill	350,863	
Total assets acquired	<u>\$ 432,374</u>	
Liabilities assumed		
	<u>\$ (5,233)</u>	
Net assets acquired	<u>\$ 427,141</u>	

The measurement period for the Volterra acquisition lapsed during the second quarter of fiscal 2022. The Company recorded immaterial adjustments to consideration exchanged for the purchase of Volterra within the post-close measurement period.

The developed technology intangible asset is being amortized on a straight-line basis over its estimated useful life of seven years and included in cost of net product revenues. The customer relationships intangible asset is being amortized on a straight-line basis over its estimated useful life of one year and included in sales and marketing expenses. The weighted-average life of the amortizable intangible assets recognized from the Volterra acquisition was 6.95 years as of January 22, 2021, the date the transaction closed. The estimated useful lives for the acquired intangible assets were based on the expected future cash flows associated with the respective asset.

The pro forma financial information, as well as the revenue and earnings generated by Volterra, were not material to the Company's operations for the periods presented.

5. Balance Sheet Details

Cash, Cash Equivalents and Restricted Cash

The following table provides a reconciliation of the Company's cash and cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the total cash, cash equivalents and restricted cash shown in the Company's consolidated statements of cash flows for the periods presented (in thousands):

	March 31, 2022	September 30, 2021
Cash and cash equivalents	\$ 586,543	\$ 580,977
Restricted cash included in other assets, net	3,376	3,356
Total cash, cash equivalents and restricted cash	<u>\$ 589,919</u>	<u>\$ 584,333</u>

Inventories

Inventories consist of the following (in thousands):

	March 31, 2022	September 30, 2021
Finished goods	\$ 11,282	\$ 13,081
Raw materials	16,601	8,974
	<u>\$ 27,883</u>	<u>\$ 22,055</u>

Other Current Assets

Other current assets consist of the following (in thousands):

	March 31, 2022	September 30, 2021
Unbilled receivables	\$ 251,148	\$ 215,396
Prepaid expenses	96,227	59,636
Capitalized contract acquisition costs	34,320	34,265
Other	23,901	28,605
	<u>\$ 405,596</u>	<u>\$ 337,902</u>

Other Assets

Other assets, net consist of the following (in thousands):

	March 31, 2022	September 30, 2021
Intangible assets	\$ 224,523	\$ 237,178
Unbilled receivables	176,880	158,885
Capitalized contract acquisition costs	42,954	43,571
Other	38,448	32,924
	<u>\$ 482,805</u>	<u>\$ 472,558</u>

Accrued Liabilities

Accrued liabilities consist of the following (in thousands):

	March 31, 2022	September 30, 2021
Payroll and benefits	\$ 162,530	\$ 179,147
Operating lease liabilities, current	45,990	49,286
Income and other tax accruals	33,581	44,075
Other	59,105	68,979
	<u>\$ 301,206</u>	<u>\$ 341,487</u>

Other Long-term Liabilities

Other long-term liabilities consist of the following (in thousands):

	March 31, 2022	September 30, 2021
Income taxes payable	\$ 61,862	\$ 66,081
Other	9,555	9,155
	<u>\$ 71,417</u>	<u>\$ 75,236</u>

6. Debt Facilities

Term Credit Agreement

In connection with the acquisition of Shape, on January 24, 2020, the Company entered into a Term Credit Agreement ("Term Credit Agreement") with certain institutional lenders that provides for a senior unsecured term loan facility in an aggregate principal amount of \$400.0 million (the "Term Loan Facility"). The proceeds from the Term Loan Facility were primarily used to finance the acquisition of Shape and related expenses. In connection with the Term Loan Facility, the Company incurred \$2.2 million in debt issuance costs, which are recorded as a reduction to the carrying value of the principal amount of the debt.

Borrowings under the Term Loan Facility bear interest at a rate equal to, at the Company's option, (a) LIBOR, adjusted for customary statutory reserves, plus an applicable margin of 1.125% to 1.75% depending on the Company's leverage ratio, or (b) an alternate base rate determined in accordance with the Term Credit Agreement, plus an applicable margin of 0.125% to 0.750% depending on the Company's leverage ratio. Interest on the outstanding principal of borrowings is currently due quarterly in arrears. As of March 31, 2022, the margin for LIBOR-based loans was 1.125% and the margin for alternate base rate loans was 0.125%.

The Term Loan Facility matures on January 24, 2023 with quarterly installments (commencing with the first full fiscal quarter ended after January 24, 2020) equal to 1.25% of the original principal amount of the Term Loan Facility. The remaining outstanding principal of borrowings under the Term Loan Facility is due upon maturity on January 24, 2023. Borrowings under the Term Loan Facility may be voluntarily prepaid, in whole or in part, without penalty or premium. Borrowings repaid or prepaid under the Term Loan Facility may not be reborrowed.

Among certain affirmative and negative covenants provided in the Term Credit Agreement, there is a financial covenant that requires the Company to maintain a leverage ratio, calculated as of the last day of each fiscal quarter, of consolidated total indebtedness to consolidated EBITDA. This covenant may result in a higher interest rate on its outstanding principal borrowings on the Term Loan Facility in future periods, depending on the Company's performance. As of March 31, 2022, the Company was in compliance with all covenants.

As of March 31, 2022, \$360.0 million of principal amount under the Term Loan Facility was outstanding, excluding unamortized debt issuance costs of \$0.6 million. The outstanding principal amount was included in current liabilities on the Company's balance sheet as of March 31, 2022. The weighted average interest rate on the principal amount under the Term Loan Facility outstanding balance was 1.282% for the three and six months ended March 31, 2022. The weighted average interest rate on the principal amount under the Term Loan Facility outstanding balance was 1.390% for the three and six months ended March 31, 2021. The following table presents the scheduled principal maturities as of March 31, 2022 (in thousands):

Fiscal Years Ending September 30:	Amount
2022 (remainder)	\$ 10,000
2023	350,000
Total	\$ 360,000

Revolving Credit Agreement

On January 31, 2020, the Company entered into a Revolving Credit Agreement (the "Revolving Credit Agreement") that provides for a senior unsecured revolving credit facility in an aggregate principal amount of \$350.0 million (the "Revolving Credit Facility"). The Company has the option to increase commitments under the Revolving Credit Facility from time to time, subject to certain conditions, by up to \$150.0 million. Borrowings under the Revolving Credit Facility bear interest at a rate equal to, at the Company's option, (a) LIBOR, adjusted for customary statutory reserves, plus an applicable margin of 1.125% to 1.75% depending on the Company's leverage ratio, or (b) an alternate base rate determined in accordance with the Revolving Credit Agreement, plus an applicable margin of 0.125% to 0.750% depending on the Company's leverage ratio. The Revolving Credit Agreement also requires payment of a commitment fee calculated at a rate per annum of 0.125% to 0.300% depending on the Company's leverage ratio on the undrawn portion of the Revolving Credit Facility. Commitment fees incurred during the three and six months ended March 31, 2022 were not material.

The Revolving Credit Facility matures on January 31, 2025, at which time any remaining outstanding principal of borrowings under the Revolving Credit Facility is due. The Company has the option to request up to two extensions of the maturity date in each case for an additional period of one year. Among certain affirmative and negative covenants provided in the Revolving Credit Agreement, there is a financial covenant that requires the Company to maintain a leverage ratio, calculated as of the last day of each fiscal quarter, of consolidated total indebtedness to consolidated EBITDA. As of March 31, 2022, the Company was in compliance with all covenants. As of March 31, 2022, there were no outstanding borrowings under the Revolving Credit Facility, and the Company had available borrowing capacity of \$350.0 million.

7. Leases

The majority of the Company's operating lease payments relate to its corporate headquarters in Seattle, Washington, which includes approximately 515,000 square feet of office space. The lease commenced in April 2019 and expires in 2033 with an option for renewal. The Company also leases additional office and lab space for product development and sales and support personnel in the United States and internationally. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The components of the Company's operating lease expenses for the three and six months ended March 31, 2022 and 2021 were as follows (in thousands):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Operating lease expense	\$ 11,870	\$ 12,158	\$ 23,784	\$ 24,339
Short-term lease expense	619	575	1,175	1,561
Variable lease expense	6,034	5,310	12,278	12,336
Total lease expense	\$ 18,523	\$ 18,043	\$ 37,237	\$ 38,236

Variable lease expense primarily consists of common area maintenance, real estate taxes and parking expenses.

Supplemental balance sheet information related to the Company's operating leases was as follows (in thousands, except lease term and discount rate):

	March 31, 2022	September 30, 2021
Operating lease right-of-use assets, net	\$ 227,576	\$ 244,934
Operating lease liabilities, current ¹	45,990	49,286
Operating lease liabilities, long-term	276,416	296,945
Total operating lease liabilities	<u>\$ 322,406</u>	<u>\$ 346,231</u>
Weighted average remaining lease term (in years)	9.6	9.7
Weighted average discount rate	2.64 %	2.60 %

(1) Current portion of operating lease liabilities is included in accrued liabilities on the Company's consolidated balance sheets.

As of March 31, 2022, the future operating lease payments for each of the next five years and thereafter is as follows (in thousands):

Fiscal Years Ending September 30:	Operating Lease Payments
2022 (remainder)	\$ 27,868
2023	50,028
2024	41,469
2025	33,568
2026	26,550
2027	26,194
Thereafter	164,883
Total lease payments	370,560
Less: imputed interest	(48,154)
Total lease liabilities	<u>\$ 322,406</u>

Operating lease liabilities above do not include sublease income. As of March 31, 2022, the Company expects to receive sublease income of approximately \$16.0 million, which consists of \$3.6 million to be received for the remainder of fiscal 2022 and \$12.4 million to be received over the three fiscal years thereafter. In the second quarter of fiscal 2021, the Company recorded an impairment of \$23.5 million against the operating lease right-of-use asset related to the permanent exit of six floors in its corporate headquarters. In the first quarter of fiscal 2021, the Company recorded an impairment of \$6.7 million against the right-of-use asset related to the integration of the former Shape headquarters in Santa Clara, California. There were no impairments against right-of-use assets for the three and six months ended March 31, 2022.

As of March 31, 2022, the Company had no significant operating leases that were executed but not yet commenced.

8. Commitments and Contingencies

Guarantees and Product Warranties

In the normal course of business to facilitate sales of its products, the Company indemnifies other parties, including customers, resellers, lessors, and parties to other transactions with the Company, with respect to certain matters. The Company has agreed to hold the other party harmless against losses arising from a breach of representations or covenants, or out of intellectual property infringement or other claims made against certain parties. These agreements may limit the time within which an indemnification claim can be made and the amount of the claim. The Company has entered into indemnification agreements with its officers and directors and certain other employees, and the Company's bylaws contain similar indemnification obligations to the Company's agents. It is not possible to determine the maximum potential amount under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement.

The Company generally offers warranties of one year for hardware for those customers without service contracts, with the option of purchasing additional warranty coverage in yearly increments. The Company accrues for warranty costs as part of

its cost of sales based on associated material product costs and technical support labor costs. Accrued warranty costs as of March 31, 2022 and September 30, 2021 were not material.

Commitments

As of March 31, 2022, the Company's principal commitments consisted of borrowings under the Term Loan Facility and obligations outstanding under operating leases. Refer to Note 6 for the scheduled principal maturities of the Term Loan Facility as of March 31, 2022.

The Company leases its facilities under operating leases that expire at various dates through 2033. There have been no material changes in the Company's lease obligations compared to those discussed in Note 8 to its annual consolidated financial statements.

Legal Proceedings

Lynwood Investment CY Limited v. F5 Networks et al.

On June 8, 2020, Lynwood Investment CY Limited ("Lynwood") filed a lawsuit in the United States District Court for the Northern District of California against the Company and certain affiliates, along with other defendants. In its complaint, Lynwood claims to be the assignee of all rights and interests of Rambler Internet Holding LLC ("Rambler"), and alleges that the intellectual property in the NGINX software originally released by the co-founder of NGINX in 2004 belongs to Rambler (and therefore Lynwood, by assignment) because the software was created and developed while the co-founder was employed by Rambler. Lynwood asserts 26 causes of action against the various defendants, including copyright infringement, violation of trademark law, tortious interference, conspiracy, and fraud. The complaint seeks damages, disgorgement of profits, fees and costs, declarations of copyright and trademark ownership, trademark cancellations, and injunctive relief. Lynwood also initiated several trademark opposition and cancellation proceedings before the Trademark Trial and Appeal Board of the United States Patent and Trademark Office, which have all since been suspended. In August and October 2020, the Company and the other defendants filed motions to dismiss all claims asserted against them in the lawsuit. While these motions were pending, the Court ordered Lynwood to select ten of its twenty-six claims to litigate through trial while the remaining sixteen claims would be stayed pending resolution of the ten selected claims.

On March 25 and 30, 2021, the Court dismissed the ten selected claims and granted Lynwood leave to cure the deficiencies in its complaint though it expressed doubt about Lynwood's ability to do so. The Court further ruled that Lynwood may not add new causes of action or add new parties without stipulation or leave of court, and that unless Lynwood corrects "all the defects" identified in the Court's orders and the Company's and other defendants' motions to dismiss, the Court will dismiss the ten claims with prejudice. On April 6, 2021, the Court referred the parties to private mediation to be completed by June 1, 2021. Pursuant to the Court's order, the parties held a private mediation on May 27, 2021. The matter did not resolve.

On April 29, 2021, Lynwood filed its amended complaint, seeking the same relief against the Company and other defendants. On May 27, 2021, the Company and other defendants filed a consolidated motion to dismiss the claims Lynwood had selected to proceed to litigate through trial, reserving their right to move to dismiss the 16 stayed claims once the Court lifts the stay. The motion to dismiss was set to be heard by the Court on October 14, 2021, but on October 11, 2021, the Court vacated the hearing and gave notice that it will decide the motion on the papers without oral argument.

The Company's motion to dismiss the amended complaint remains pending. This case was reassigned to a new judge who has yet to indicate when she will issue a ruling on the Company's motion.

In addition to the above matters, the Company is subject to a variety of legal proceedings, claims, investigations, and litigation arising in the ordinary course of business, including intellectual property litigation. Management believes that the Company has meritorious defenses to the allegations made in its pending cases and intends to vigorously defend these lawsuits; however, the Company is unable currently to determine the ultimate outcome of these or similar matters or the potential exposure to loss, if any. There are many uncertainties associated with any litigation and these actions or other third-party claims against the Company may cause it to incur costly litigation and/or substantial settlement charges that could have a material adverse effect on the Company's business, financial condition, results of operations, and cash flows.

The Company records an accrual for loss contingencies for legal proceedings when it believes that an unfavorable outcome is both (a) probable and (b) the amount or range of any possible loss is reasonably estimable. The Company has not recorded any accrual for loss contingencies associated with such legal proceedings or the investigations discussed above.

9. Income Taxes

The Company's tax provision for interim periods is determined using an estimated annual effective tax rate, adjusted for discrete items in the related period.

The effective tax rate was 22.7% and 18.8% for the three and six months ended March 31, 2022, respectively, compared to 17.0% and 22.6% for the three and six months ended March 31, 2021, respectively. The change in the effective tax rate for the three and six months ended March 31, 2022 as compared to the three and six months ended March 31, 2021 is primarily due to the tax impact of stock-based compensation.

At March 31, 2022, the Company had \$66.2 million of unrecognized tax benefits that, if recognized, would affect the effective tax rate. It is anticipated that the Company's existing liabilities for unrecognized tax benefits will change within the next twelve months due to audit settlements or the expiration of statutes of limitations. The Company does not expect these changes to be material to the consolidated financial statements. The Company recognizes interest and, if applicable, penalties for any uncertain tax positions as a component of income tax expense.

The Company and its subsidiaries are subject to U.S. federal income tax as well as the income tax of multiple state and foreign jurisdictions. The Company has concluded all U.S. federal income tax matters for fiscal years through September 30, 2017. Major jurisdictions where there are wholly owned subsidiaries of F5, Inc. which require income tax filings include the United Kingdom, Singapore, and Israel. The earliest periods open for review by local taxing authorities are fiscal years 2020 for the United Kingdom, 2017 for Singapore, and 2013 for Israel. The Company is currently under audit by various states for fiscal years 2016 through 2020, and by various foreign jurisdictions including Israel for fiscal years 2013 to 2018, Saudi Arabia for fiscal years 2015 to 2020, and India for fiscal years 2019 to 2020. Within the next four fiscal quarters, the statute of limitations will begin to close on the fiscal year 2018 federal income tax return, fiscal years 2017 and 2018 state income tax returns, and fiscal years 2015 to 2020 foreign income tax returns.

10. Shareholders' Equity

Common Stock Repurchase

On October 31, 2018, the Company announced that its Board of Directors authorized an additional \$1.0 billion for its common stock share repurchase program. This authorization is incremental to the existing \$4.4 billion program, initially approved in October 2010 and expanded in subsequent fiscal years. Acquisitions for the share repurchase programs will be made from time to time in private transactions, accelerated share repurchase programs, or open market purchases as permitted by securities laws and other legal requirements. The programs can be terminated at any time.

On February 3, 2021, the Company entered into Accelerated Share Repurchase (ASR) agreements with two financial institutions under which the Company paid an aggregate of \$500 million. The ASR agreements were accounted for as two separate transactions (1) a repurchase of common stock and (2) an equity-linked contract on the Company's own stock. Upon execution of the ASR agreements, the Company received an initial delivery of 2.1 million shares for an aggregate price of \$400 million, based on the market price of \$194.91 per share of Company's common stock on the date of the transaction. The initial shares received by the Company were retired immediately upon receipt. The equity-linked contract for the remaining \$100 million, representing remaining shares to be delivered by the financial institutions under the ASR agreements, was recorded to common stock as of March 31, 2021 and was settled in the third quarter of fiscal 2021. The shares received by the Company were retired, accounted for as a reduction to stockholder's equity in the Consolidated Balance Sheets, and treated as a repurchase of common stock for purposes of calculating earnings per share. The Company was not required to make any additional cash payments or delivery of common stock to the financial institutions upon settlement of the agreements.

The following table summarizes the Company's repurchases and retirements of its common stock under its Stock Repurchase Program, including the ASR (in thousands, except per share data):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Shares repurchased	610	2,052	1,148	2,052
Average price per share	\$ 204.96	\$ 194.91	\$ 217.71	\$ 194.91
Amount repurchased	\$ 125,012	\$ 400,000	\$ 250,023	\$ 400,000

As of March 31, 2022, the Company had \$522 million remaining authorized to purchase shares under its share repurchase program.

11. Net Income Per Share

Basic net income per share is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted net income per share is computed by dividing net income by the weighted average number of common and dilutive common stock equivalent shares outstanding during the period. The Company's nonvested restricted stock units do not have nonforfeitable rights to dividends or dividend equivalents and are not considered participating securities that should be included in the computation of earnings per share under the two-class method.

The following table sets forth the computation of basic and diluted net income per share (in thousands, except per share data):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Numerator				
Net income	\$ 56,236	\$ 43,241	\$ 149,795	\$ 130,919
Denominator				
Weighted average shares outstanding — basic	60,573	60,667	60,693	61,058
Dilutive effect of common shares from stock options and restricted stock units	832	1,491	968	1,234
Weighted average shares outstanding — diluted	61,405	62,158	61,661	62,292
Basic net income per share	\$ 0.93	\$ 0.71	\$ 2.47	\$ 2.14
Diluted net income per share	\$ 0.92	\$ 0.70	\$ 2.43	\$ 2.10

Anti-dilutive stock-based awards excluded from the calculations of diluted earnings per share were not material for the three and six months ended March 31, 2022 and 2021.

12. Segment Information

Operating segments are defined as components of an enterprise for which separate financial information is available and evaluated regularly by the chief operating decision-maker, or decision-making group, in deciding how to allocate resources and in assessing performance. Management has determined that the Company is organized as, and operates in, one reportable operating segment: the development, marketing and sale of application security and delivery services across multi-cloud environments.

Revenues by Geographic Location and Other Information

The Company does business in three main geographic regions: the Americas (primarily the United States); Europe, the Middle East, and Africa (EMEA); and the Asia Pacific region (APAC). The Company's chief operating decision-maker reviews financial information presented on a consolidated basis accompanied by information about revenues by geographic region. The Company's foreign offices conduct sales, marketing and support activities. Revenues are attributed by geographic location based on the location of the customer.

The following presents revenues by geographic region (in thousands):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Americas:				
United States	\$ 339,231	\$ 323,402	\$ 720,520	\$ 643,745
Other	19,324	22,650	41,026	45,443
Total Americas	358,555	346,052	761,546	689,188
EMEA	156,374	172,222	318,435	334,306
Asia Pacific	119,295	127,013	241,343	246,410
	\$ 634,224	\$ 645,287	\$ 1,321,324	\$ 1,269,904

The Company generates revenues from the sale of products and services. The Company continues to offer its products through a range of consumption models, from physical systems to software solutions and managed services. The following presents net product revenues by systems and software (in thousands):

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Net product revenues				
Systems revenue	\$ 145,975	\$ 200,950	\$ 326,132	\$ 379,521
Software revenue	151,543	108,239	314,535	217,713
Total net product revenue	<u>\$ 297,518</u>	<u>\$ 309,189</u>	<u>\$ 640,667</u>	<u>\$ 597,234</u>

The following distributors of the Company's products accounted for more than 10% of total net revenue:

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Ingram Micro, Inc.	20.3 %	17.7 %	19.5 %	17.9 %
Synnex Corporation	14.3 %	11.5 %	13.2 %	10.7 %

The Company tracks assets by physical location. Long-lived assets consist of property and equipment, net, and are shown below (in thousands):

	March 31, 2022	September 30, 2021
United States	\$ 141,523	\$ 153,030
EMEA	20,575	20,526
Other countries	16,644	17,608
	<u>\$ 178,742</u>	<u>\$ 191,164</u>

13. Restructuring Charges

In the first quarter of fiscal 2022, the Company initiated a restructuring plan to match strategic and financial objectives and optimize resources for long term growth, including a reduction in force program affecting approximately 70 positions. The Company recorded a restructuring charge of \$7.9 million in the first quarter of fiscal 2022. The Company does not expect to record any significant future charges related to the restructuring plan.

During the six months ended March 31, 2022, the following activity was recorded (in thousands):

	Employee Severance, Benefits and Related Costs
Accrued expenses, October 1, 2021	\$ —
Restructuring charges	7,909
Cash payments	(6,644)
Accrued expenses, March 31, 2022	<u>\$ 1,265</u>

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of our financial condition and results of operations contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. These statements include, but are not limited to, statements about our plans, objectives, expectations, strategies, intentions or other characterizations of future events or circumstances and are generally identified by the words "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and similar expressions. These forward-looking statements are based on current information and expectations and are subject to a number of risks and uncertainties. Our actual results could differ materially from those expressed or implied by these forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in Part II, Item 1A. "Risk Factors" herein and in other documents we file from time to time with the Securities and Exchange Commission. We assume no obligation to revise or update any such forward-looking statements.

Overview

F5 is a leading provider of multi-cloud application security and delivery solutions which enable our customers to develop, deploy, operate, secure, and govern applications in any architecture, from on-premises to the public cloud. Our enterprise-grade application services are available as cloud-based, software-as-a-service, and software-only solutions optimized for multi-cloud environments, with modules that can run independently, or as part of an integrated solution on our high-performance appliances. We market and sell our products primarily through multiple indirect sales channels in the Americas (primarily the United States); Europe, the Middle East, and Africa (EMEA); and the Asia Pacific region (APAC). Enterprise customers (Fortune 1000 or Business Week Global 1000 companies) in the technology, telecommunications, financial services, transportation, education, manufacturing and health care industries, along with government customers, continue to make up the largest percentage of our customer base.

Our management team monitors and analyzes a number of key performance indicators in order to manage our business and evaluate our financial and operating performance on a consolidated basis. Those indicators include:

- *Revenues.* The majority of our revenues are derived from sales of our application security and delivery products including our BIG-IP software and systems (appliances), NGINX software, Shape solutions and our Silverline managed service offerings. Our BIG-IP software solutions are sold both on a perpetual license and a subscription basis. We sell NGINX on a subscription basis. Shape is sold as a software-as-a-service offering. Our Silverline solution is a managed services offering. We also derive revenues from the sales of global services including annual maintenance contracts, training and consulting services. We monitor the sales mix of our revenues within each reporting period. We believe customer acceptance rates of our new products, feature enhancements and consumption models are indicators of future trends. We also consider overall revenue concentration by geographic region as an additional indicator of current and future trends. Near term, we expect challenging global supply chain conditions, particularly semiconductor constraints, will result in a shortfall in our ability to meet customer demand for our hardware-based solutions, thereby impacting revenues from systems sales.
- *Cost of revenues and gross margins.* We strive to control our cost of revenues and thereby maintain our gross margins. Significant items impacting cost of revenues are hardware costs paid to our contract manufacturers, third-party software license fees, software-as-a-service infrastructure costs, amortization of developed technology and personnel and overhead expenses. Our margins have remained relatively stable; however, factors such as sales price, product and services mix, inventory obsolescence, returns, component price increases, warranty costs, global supply chain constraints, and the remaining uncertainty surrounding the COVID-19 pandemic could significantly impact our gross margins from quarter to quarter and represent significant indicators we monitor on a regular basis.
- *Operating expenses.* Operating expenses are substantially driven by personnel and related overhead expenses. Existing headcount and future hiring plans are the predominant factors in analyzing and forecasting future operating expense trends. Other significant operating expenses that we monitor include marketing and promotions, travel, professional fees, computer costs related to the development of new products and provision of services, facilities and depreciation expenses.
- *Liquidity and cash flows.* Our financial condition remains strong with significant cash and investments. The decrease in cash and investments for the first six months of fiscal year 2022 was primarily due to \$250.0 million of cash used for the repurchase of shares and \$68.0 million in cash paid for the acquisition of Threat Stack in the first quarter of fiscal 2022. The decrease was partially offset by cash provided by operating activities of \$216.9 million. Going forward, we believe the primary driver of cash flows will be net income from operations. Capital expenditures of \$15.8 million for the first six months of fiscal year 2022 were primarily related to the expansion of our facilities to support our operations worldwide as well as investments in information technology infrastructure and equipment purchases to support our core business activities. We will continue to evaluate possible acquisitions of, or investments in

businesses, products, or technologies that we believe are strategic, which may require the use of cash. Additionally, on January 31, 2020, we entered into a Revolving Credit Agreement (the "Revolving Credit Agreement") that provides for a senior unsecured revolving credit facility in an aggregate principal amount of \$350.0 million (the "Revolving Credit Facility"). We have the option to increase commitments under the Revolving Credit Facility from time to time, subject to certain conditions, by up to \$150.0 million. As of March 31, 2022, there were no outstanding borrowings under the Revolving Credit Facility, and we had available borrowing capacity of \$350.0 million.

- *Balance sheet.* We view cash, short-term and long-term investments, deferred revenue, accounts receivable balances and days sales outstanding as important indicators of our financial health. Deferred revenues continued to increase in the second quarter of fiscal year 2022 due to the growth of our subscriptions business. Our days sales outstanding for the second quarter of fiscal year 2022 was 59. Days sales outstanding is calculated by dividing ending accounts receivable by revenue per day for a given quarter.

Summary of Critical Accounting Policies and Estimates

The preparation of our financial condition and results of operations requires us to make judgments and estimates that may have a significant impact upon our financial results. We believe that, of our significant accounting policies, the following require estimates and assumptions that require complex, subjective judgments by management, which can materially impact reported results: revenue recognition, accounting for business combinations and accounting for leases. Actual results may differ from these estimates under different assumptions or conditions.

There were no material changes to our critical accounting policies and estimates compared to the critical accounting policies and estimates described in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Form 10-K for the fiscal year ended September 30, 2021. Refer to the "Recently Adopted Accounting Standards" section of Note 1 in this Quarterly Report on Form 10-Q for a summary of the new accounting policies.

COVID-19 Update

Management has prioritized a human-first approach to the COVID-19 pandemic. For F5, this means ensuring the health and safety of employees, their families and our communities. Further, this approach extends to our customers as we look for ways that we can support their operations during this crisis.

We continue to monitor the ongoing uncertainty related to the global pandemic on our business and financial outlook. Global supply chain constraints in the wake of the COVID-19 pandemic continue to reduce our visibility into component availability, and lead times are increasing for components necessary for our hardware-based solutions. We are undertaking efforts to mitigate supply chain constraints, but worsening component availability is expected to cause lengthening lead times on shipments of products to customers, delaying our ability to fulfill some hardware orders. In addition, we are conducting business with substantial modifications to employee travel, employee work locations, and virtualization or cancellation of certain sales and marketing events, among other modifications. We will continue to actively monitor the situation and may take further actions that alter our business operations as may be required by federal, state or local authorities, or that we determine are in the best interests of our employees, customers, partners, suppliers and stockholders. It is not clear what the potential effects any such alterations or modifications may have on our business, including the effects on our customers and prospects, or on our financial results.

Results of Operations

The following discussion and analysis should be read in conjunction with our consolidated financial statements, related notes and risk factors included elsewhere in this Quarterly Report on Form 10-Q.

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
(in thousands, except percentages)				
Net revenues				
Products	\$ 297,518	\$ 309,189	\$ 640,667	\$ 597,234
Services	336,706	336,098	680,657	672,670
Total	<u>\$ 634,224</u>	<u>\$ 645,287</u>	<u>\$1,321,324</u>	<u>\$1,269,904</u>
Percentage of net revenues				
Products	46.9 %	47.9 %	48.5 %	47.0 %
Services	53.1	52.1	51.5	53.0
Total	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>

Net Revenues. Total net revenues decreased 1.7% for the three months ended March 31, 2022 and increased 4.0% for the six months ended March 31, 2022 from the comparable periods in the prior year. The decrease in total net revenues for the three months ended March 31, 2022 was primarily due to a decrease in product revenue associated with a shortage of supplies to meet systems demand. This was partially offset by software revenue increases from both perpetual and subscription-based offerings. Overall revenue growth for the six months ended March 31, 2022 was primarily due to increases in both product and service revenue. The product revenue increase was driven by software revenue increases, specifically from our software-as-a-service product offerings and our subscription-based offerings, which include software sold via our flexible consumption program or multi-year subscriptions. This was partially offset by a decrease in systems revenue associated with a shortage of supplies to meet systems demand. Service revenues increased as a result of our increased installed base of products. In addition, our stand-alone security product revenue and our global services revenue associated with security continued to grow in the first half of fiscal 2022. International revenues represented 46.5% and 45.5% of total net revenues for the three and six months ended March 31, 2022, respectively, compared to 49.9% and 49.3% for the same periods in the prior year, respectively.

Net Product Revenues. Net product revenues decreased 3.8% for the three months ended March 31, 2022 and increased 7.3% for the six months ended March 31, 2022 from the comparable periods in the prior year. The decrease in net product revenues for the three months ended March 31, 2022 was primarily due to a decrease in systems revenue associated with a shortage of supplies to meet systems demand, partially offset by continued growth in software revenue. The increase in net product revenues for the six months ended March 31, 2022 was due to an increase in software revenue compared to the same period in the prior year.

The following presents net product revenues by systems and software:

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
(in thousands, except percentages)				
Net product revenues				
Systems revenue	\$ 145,975	\$ 200,950	\$ 326,132	\$ 379,521
Software revenue	151,543	108,239	314,535	217,713
Total net product revenue	<u>\$ 297,518</u>	<u>\$ 309,189</u>	<u>\$ 640,667</u>	<u>\$ 597,234</u>
Percentage of net product revenues				
Systems revenue	49.1 %	65.0 %	50.9 %	63.5 %
Software revenue	50.9	35.0	49.1	36.5
Total net product revenue	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>

Net Service Revenues. Net service revenues remained relatively flat for the three months ended March 31, 2022 and increased 1.2% for the six months ended March 31, 2022 from the comparable periods in the prior year. The increase in net service revenues for the six months ended March 31, 2022 was primarily due to an increase in purchases of initial maintenance contracts driven by additions to our installed base of products.

The following distributors of our products accounted for more than 10% of total net revenue:

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
Ingram Micro, Inc.	20.3 %	17.7 %	19.5 %	17.9 %
Synnex Corporation	14.3 %	11.5 %	13.2 %	10.7 %

The following distributors of our products accounted for more than 10% of total receivables:

	March 31, 2022	September 30, 2021
Ingram Micro, Inc.	14.1 %	12.6 %
Synnex Corporation	15.7 %	11.9 %
Carahsoft Technology	—	11.5 %

No other distributors accounted for more than 10% of total net revenue or receivables.

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
(in thousands, except percentages)				
Cost of net revenues and gross profit				
Products	\$ 71,234	\$ 73,289	\$ 152,896	\$ 140,327
Services	55,125	55,296	108,536	103,237
Total	126,359	128,585	261,432	243,564
Gross profit	\$ 507,865	\$ 516,702	\$1,059,892	\$1,026,340
Percentage of net revenues and gross margin (as a percentage of related net revenue)				
Products	23.9 %	23.7 %	23.9 %	23.5 %
Services	16.4	16.5	15.9	15.3
Total	19.9	19.9	19.8	19.2
Gross margin	80.1 %	80.1 %	80.2 %	80.8 %

Cost of Net Product Revenues. Cost of net product revenues consists of finished products purchased from our contract manufacturers, manufacturing overhead, freight, warranty, provisions for excess and obsolete inventory, software-as-a-service infrastructure costs and amortization expenses in connection with developed technology from acquisitions. Cost of net product revenues decreased \$2.1 million, or 2.8% for the three months ended March 31, 2022 and increased \$12.6 million, or 9.0% for the six months ended March 31, 2022 from the comparable periods in the prior year. The increase in cost of net product revenues was primarily due to software product revenue growth for the six months ended March 31, 2022 from the comparable period in the prior year. In addition, we experienced an increase in component prices, expedite fees and other sourcing-related costs in the first half of fiscal 2022.

Cost of Net Service Revenues. Cost of net service revenues consist of the salaries and related benefits of our professional services staff, travel, facilities and depreciation expenses. For the three and six months ended March 31, 2022, cost of net service revenues as a percentage of net service revenues was 16.4% and 15.9%, respectively, compared to 16.5% and 15.3% for the comparable periods in the prior year, respectively. Professional services headcount at the end of March 2022 increased to 1,059 from 983 at the end of March 2021.

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
(in thousands, except percentages)				
Operating expenses				
Sales and marketing	\$ 228,826	\$ 244,908	\$ 462,861	\$ 459,454
Research and development	135,838	140,453	266,109	254,644
General and administrative	68,554	77,840	134,215	140,993
Restructuring charges	—	—	7,909	—
Total	<u>\$ 433,218</u>	<u>\$ 463,201</u>	<u>\$ 871,094</u>	<u>\$ 855,091</u>
Operating expenses (as a percentage of net revenue)				
Sales and marketing	36.1 %	38.0 %	35.0 %	36.2 %
Research and development	21.4	21.8	20.1	20.0
General and administrative	10.8	12.0	10.2	11.1
Restructuring charges	—	—	0.6	—
Total	<u>68.3 %</u>	<u>71.8 %</u>	<u>65.9 %</u>	<u>67.3 %</u>

Sales and Marketing. Sales and marketing expenses consist of salaries, commissions and related benefits of our sales and marketing staff, the costs of our marketing programs, including public relations, advertising and trade shows, travel, facilities, and depreciation expenses. Sales and marketing expenses decreased \$16.1 million, or 6.6% for the three months ended March 31, 2022 and increased \$3.4 million, or 0.7% for the six months ended March 31, 2022 from the comparable periods in the prior year. The decrease in sales and marketing expense for the three months ended March 31, 2022 was primarily due to a decrease of \$7.6 million in facilities costs from the comparable period in the prior year. In addition, commissions for the three months ended March 31, 2022 decreased \$6.9 million from the comparable period in the prior year. The increase in sales and marketing expense for the six months ended March 31, 2022 was primarily related to an increase of \$8.1 million in personnel costs, partially offset by a decrease in commissions of \$6.7 million from the comparable period in the prior year. Sales and marketing headcount at the end of March 2022 increased to 2,437 from 2,429 at the end of March 2021. Sales and marketing expenses included stock-based compensation expense of \$27.6 million and \$54.4 million for the three and six months ended March 31, 2022, respectively, compared to \$27.0 million and \$52.3 million for the same periods in the prior year, respectively.

Research and Development. Research and development expenses consist of the salaries and related benefits of our product development personnel, prototype materials and other expenses related to the development of new and improved products, facilities and depreciation expenses. Research and development expenses decreased \$4.6 million, or 3.3% for the three months ended March 31, 2022 and increased \$11.5 million, or 4.5% for the six months ended March 31, 2022 from the comparable periods in the prior year. The decrease in research and development expense for the three months ended March 31, 2022 was primarily due to a decrease of \$6.9 million in facilities costs from the comparable period in the prior year. The increase in research and development expense for the six months ended March 31, 2022 was primarily related to an increase of \$14.2 million in personnel costs from the comparable period in the prior year. Research and development headcount at the end of March 2022 increased to 2,019 from 1,919 at the end of March 2021. Research and development expenses included stock-based compensation expense of \$18.2 million and \$36.8 million for the three and six months ended March 31, 2022, respectively, compared to \$17.7 million and \$32.7 million for the same periods in the prior year, respectively.

General and Administrative. General and administrative expenses consist of the salaries, benefits and related costs of our executive, finance, information technology, human resource and legal personnel, third-party professional service fees, facilities and depreciation expenses. General and administrative expenses decreased \$9.3 million and \$6.8 million, or 11.9% and 4.8% for the three and six months ended March 31, 2022, respectively, from the comparable periods in the prior year. The decrease in general and administrative expense for the three and six months ended March 31, 2022 was primarily due to an decrease of \$6.2 million and \$6.8 million, respectively, in facilities costs from the comparable periods in the prior year. General and administrative headcount at the end of March 2022 increased to 905 from 777 at the end of March 2021. General and administrative expenses included stock-based compensation expense of \$10.9 million and \$21.8 million for the three and six months ended March 31, 2022, respectively, compared to \$11.1 million and \$21.6 million for the same periods in the prior year, respectively.

Restructuring Charges. In the first fiscal quarter of 2022, we completed a restructuring plan to align strategic and financial objectives and optimize resources for long term growth. As a result of these initiatives, we recorded a restructuring charge of \$7.9 million related to a reduction in workforce that is reflected in our results for the six months ended March 31, 2022.

	Three months ended March 31,		Six months ended March 31,	
	2022	2021	2022	2021
(in thousands, except percentages)				
Other income and income taxes				
Income from operations	\$ 74,647	\$ 53,501	\$ 188,798	\$ 171,249
Other expense, net	(1,934)	(1,377)	(4,365)	(2,060)
Income before income taxes	72,713	52,124	184,433	169,189
Provision for income taxes	16,477	8,883	34,638	38,270
Net income	\$ 56,236	\$ 43,241	\$ 149,795	\$ 130,919
Other income and income taxes (as percentage of net revenue)				
Income from operations	11.8 %	8.3 %	14.3 %	13.5 %
Other expense, net	(0.3)	(0.2)	(0.3)	(0.2)
Income before income taxes	11.5	8.1	14.0	13.3
Provision for income taxes	2.6	1.4	2.7	3.0
Net income	8.9 %	6.7 %	11.3 %	10.3 %

Other Expense, Net. Other expense, net consists primarily of interest income and expense and foreign currency transaction gains and losses. Other expense, net for the three months ended March 31, 2022 was relatively flat from the comparable period in the prior year. The decrease in other expense, net for the six months ended March 31, 2022 was primarily due to an increase in foreign currency loss of \$1.5 million and a decrease in interest income of \$1.4 million from our investments compared to the same period in the prior year.

Provision for Income Taxes. The effective tax rate was 22.7% and 18.8% for the three and six months ended March 31, 2022, respectively, compared to 17.0% and 22.6% for the three and six months ended March 31, 2021, respectively. The change in the effective tax rate for the three and six months ended March 31, 2022 as compared to the three and six months ended March 31, 2021 is primarily due to the tax impact of stock-based compensation.

We record a valuation allowance to reduce our deferred tax assets to the amount we believe is more likely than not to be realized. In making these determinations we consider historical and projected taxable income, and ongoing prudent and feasible tax planning strategies in assessing the appropriateness of a valuation allowance. Our net deferred tax assets at March 31, 2022 and September 30, 2021 were \$155.6 million and \$125.8 million, respectively. The net deferred tax assets include valuation allowances of \$46.5 million and \$40.4 million as of March 31, 2022 and September 30, 2021, respectively, which are primarily related to certain state and foreign net operating losses and tax credit carryforwards.

Our worldwide effective tax rate may fluctuate based on a number of factors, including variations in projected taxable income in the various geographic locations in which we operate, the impact of stock-based compensation, changes in the valuation of our net deferred tax assets, resolution of potential exposures, tax positions taken on tax returns filed in the various geographic locations in which we operate, and the introduction of new accounting standards or changes in tax laws or interpretations thereof in the various geographic locations in which we operate. We have recorded liabilities to address potential tax exposures related to business and income tax positions we have taken that could be challenged by taxing authorities. The ultimate resolution of these potential exposures may be greater or less than the liabilities recorded which could result in an adjustment to our future tax expense.

Liquidity and Capital Resources

Cash and cash equivalents, short-term investments and long-term investments totaled \$922.0 million as of March 31, 2022, compared to \$1,043.4 million as of September 30, 2021, representing a decrease of \$121.4 million. The decrease was primarily due to \$250.0 million of cash used for the repurchase of outstanding common stock and \$68.0 million in cash paid for the acquisition of Threat Stack in the first quarter of fiscal 2022. The decrease was partially offset by cash provided by operating activities of \$216.9 million for the six months ended March 31, 2022.

Cash provided by operating activities for the first six months of fiscal year 2022 resulted from net income of \$149.8 million combined with changes in operating assets and liabilities, as adjusted for various non-cash items including stock-based compensation, deferred revenue, depreciation, impairment and amortization charges. Cash provided by operating activities for the first six months of fiscal year 2022 decreased from the comparable period in the prior year primarily due to strong multi-year subscription sales in the first half of fiscal year 2022, which are generally sold on three-year terms. Multi-year subscriptions are billed on an annual basis with the remainder recognized on the balance sheet as unbilled assets. In addition, during the first quarter of fiscal year 2022, we had significant prepayments with our contract manufacturer associated with components for future hardware-based solution builds.

Cash from operations could be affected by various risks and uncertainties, including, but not limited to, the effects of the COVID-19 pandemic and other risks detailed in Part II, Item 1A titled "Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended September 30, 2021. However, we anticipate our current cash, cash equivalents and investment balances, anticipated cash flows generated from operations, and available borrowing capacity on the Revolver Credit Facility will be sufficient to meet our liquidity needs.

Cash provided by investing activities was \$37.9 million for the six months ended March 31, 2022, compared to cash used in investing activities of \$94.4 million for the same period in the prior year. Investing activities include purchases, sales and maturities of available-for-sale securities, business acquisitions and capital expenditures. The amount of cash provided by investing activities for the six months ended March 31, 2022 was primarily the result of \$96.3 million in maturities of investments and \$79.0 million in sales of investments, partially offset by \$68.0 million in cash paid for the acquisition of Threat Stack in the first quarter of fiscal 2022 and purchases of investments of \$53.7 million.

Cash used in financing activities was \$248.2 million for the six months ended March 31, 2022, compared to cash used in financing activities of \$489.2 million for the same period in the prior year. Our financing activities for the six months ended March 31, 2022 primarily consisted of \$250.0 million in cash used to repurchase shares under our share repurchase program, as well as \$10.0 million in cash used to make principal payments on our term loan and \$16.8 million in cash used for taxes related to net share settlement of equity awards. Cash used in financing activities was partially offset by \$28.6 million of cash received from the exercise of employee stock options and stock purchases under our employee stock purchase plan.

On January 31, 2020, we entered into a Revolving Credit Agreement (the "Revolving Credit Agreement") that provides for a senior unsecured revolving credit facility in an aggregate principal amount of \$350.0 million (the "Revolving Credit Facility"). We have the option to increase commitments under the Revolving Credit Facility from time to time, subject to certain conditions, by up to \$150.0 million. As of March 31, 2022, there were no outstanding borrowings under the Revolving Credit Facility, and we had available borrowing capacity of \$350.0 million.

Obligations and Commitments

As of March 31, 2022, our principal commitments consisted of borrowings under the Term Loan Facility and obligations outstanding under operating leases.

In connection with the acquisition of Shape, on January 24, 2020, we entered into a Term Credit Agreement ("Term Credit Agreement") with certain institutional lenders that provides for a senior unsecured term loan facility in an aggregate principal amount of \$400.0 million (the "Term Loan Facility"). The proceeds from the Term Loan Facility were primarily used to finance the acquisition of Shape and related expenses. As of March 31, 2022, \$360.0 million of principal amount under the Term Loan Facility was outstanding. There is a financial covenant that requires us to maintain a leverage ratio, calculated as of the last day of each fiscal quarter, of consolidated total indebtedness to consolidated EBITDA. This covenant may result in a higher interest rate on our outstanding principal borrowings on the Term Loan Facility in future periods, depending on the Company's performance. Refer to Note 6 of our Consolidated Financial Statements for the scheduled principal maturities of the Term Loan Facility as of March 31, 2022.

We lease our facilities under operating leases that expire at various dates through 2033. There have been no material changes in our principal lease commitments compared to those discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2021.

We have a contractual obligation to purchase inventory components procured by our primary contract manufacturer in accordance with our annual build forecast. The contractual terms of the obligation contain cancellation provisions, which reduce our liability to purchase inventory components for periods greater than one year. In order to support our build forecast, we will, from time-to-time prepay our primary contract manufacturer for inventory purchases.

Recent Accounting Pronouncements

The anticipated impact of recent accounting pronouncements is discussed in Note 1 to the accompanying Notes to Consolidated Financial Statements of this Quarterly Report on Form 10-Q.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Interest Rate Risk. We maintain an investment portfolio of various holdings, types, and maturities. Our primary objective for holding fixed income securities is to achieve an appropriate investment return consistent with preserving principal and managing risk. At any time, a sharp rise in market interest rates could have a material adverse impact on the fair value of our fixed income investment portfolio. Conversely, declines in interest rates, including the impact from lower credit spreads, could have a material adverse impact on interest income for our investment portfolio. Our fixed income investments are held for purposes other than trading. Our fixed income investments were not leveraged as of March 31, 2022. We monitor our interest rate and credit risks, including our credit exposures to specific rating categories and to individual issuers. As of March 31, 2022, 49% of our fixed income securities balance consisted of U.S. government and U.S. government agency securities. We believe the overall credit quality of our portfolio is strong.

Refer to Note 6 of our Consolidated Financial Statements for information on our recent borrowings under the Term Loan Facility. Borrowings under the Term Loan Facility bear interest at a rate equal to, at our option, (a) LIBOR, adjusted for customary statutory reserves, plus an applicable margin of 1.125% to 1.75% depending on our leverage ratio, or (b) an alternate base rate determined in accordance with the Term Credit Agreement, plus an applicable margin of 0.125% to 0.750% depending on our leverage ratio.

The Term Loan Facility requires us to maintain a leverage ratio financial covenant, calculated as of the last day of each fiscal quarter, of consolidated total indebtedness to consolidated EBITDA. This covenant may result in a higher interest rate on our outstanding principal borrowings on the Term Loan Facility in future periods, depending on the Company's performance. At any time, a sharp rise in market interest rates could have a material adverse impact on the interest payable on outstanding principal borrowings on our Term Loan Facility. As of March 31, 2022, we have not noted any adverse impacts to interest rates that would have a material impact to interest owed on principal borrowings.

Inflation Risk. We are actively monitoring the current inflationary environment, but we do not believe that inflation has had a material effect on our business, financial condition or results of operations. If our costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs through price increases. Our inability or failure to do so could harm our business, financial condition and results of operations.

Foreign Currency Risk. The majority of our sales and expenses are denominated in U.S. dollars and as a result, we have not experienced significant foreign currency transaction gains and losses to date.

Management believes there have been no material changes to our quantitative and qualitative disclosures about market risk during the six month period ended March 31, 2022, compared to those discussed in our Annual Report on Form 10-K for the year ended September 30, 2021.

Item 4. Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) which are designed to ensure that required information is recorded, processed, summarized and reported within the required timeframe, as specified in the rules set forth by the Securities Exchange Commission. Our disclosure controls and procedures are also designed to ensure that information required to be disclosed is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of March 31, 2022 and, based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of March 31, 2022.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended March 31, 2022 that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

PART II — OTHER INFORMATION

Item 1. Legal Proceedings

See Note 8 - Commitments and Contingencies of the Notes to Financial Statements (Part I, Item 1 of this Form 10-Q) for information regarding legal proceedings in which we are involved.

Item 1A. Risk Factors

There have been no material changes to our risk factors from those described in Part 1, Item 1A, "Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended September 30, 2021, which was filed with the Securities and Exchange Commission on November 16, 2021.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On October 31, 2018, the Company announced that its Board of Directors authorized an additional \$1.0 billion for its common stock share repurchase program. This authorization is incremental to the existing \$4.4 billion program, initially approved in October 2010 and expanded in subsequent fiscal years. Acquisitions for the share repurchase programs will be made from time to time in private transactions, accelerated share repurchase programs, or open market purchases as permitted by securities laws and other legal requirements. The programs can be terminated at any time. As of March 31, 2022, the Company had \$522 million remaining authorized to purchase shares under its share repurchase program.

Shares repurchased and retired for the three months ended March 31, 2022 are as follows (in thousands, except shares and per share data):

	Total Number of Shares Purchased ¹	Average Price Paid per Share	Total Number of Shares Purchased per the Publicly Announced Plan	Approximate Dollar Value of Shares that May Yet be Purchased Under the Plan ²
January 1, 2022 — January 31, 2022	50,400	\$ 203.77	50,400	\$ 637,230
February 1, 2022 — February 28, 2022	575,119	\$ 205.09	559,524	\$ 522,488
March 1, 2022 — March 31, 2022	—	—	—	\$ 522,488

- (1) Includes 15,595 shares withheld from restricted stock units that vested in the second quarter of 2022 to satisfy minimum tax withholding obligations that arose on the vesting of restricted stock units.
- (2) Shares withheld from restricted stock units that vested to satisfy minimum tax withholding obligations that arose on the vesting of such awards do not deplete the dollar amount available for purchases under the repurchase program.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Required Disclosure Pursuant to Section 13(r) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”):

Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 and Section 13(r) of the Exchange Act require an issuer to disclose certain information in its annual and quarterly reports, as applicable, if it or any of its affiliates knowingly engaged in certain activities, transactions or dealings with individuals or entities subject to specific U.S. economic sanctions during the reporting period. On March 2, 2021, the U.S. government designated the Russian Federal Security Service (the “FSB”) as a blocked party subject to such reporting requirements; however, on the same day, the U.S. Department of the Treasury’s Office of Foreign Assets Control issued General License No. 1B (the “OFAC General License”), which generally authorizes U.S. companies to engage in certain transactions and dealings with the FSB necessary and ordinarily incident to requesting or obtaining licenses, permits, certifications or notifications issued or registered by the FSB for the importation, distribution or use of information technology products in Russia.

During the quarter ended March 31, 2022, a distributor of F5 filed notifications with, or applied for import licenses and permits from, the FSB as required pursuant to Russian encryption product import controls for the purpose of enabling the distributor to import and distribute certain products in Russia. Neither F5 nor our subsidiaries generated any gross revenues or net profits directly from such approval activity and neither F5 nor our subsidiaries sell to the FSB. F5 expects that our distributors may continue to file notifications with and apply for import licenses and permits from the FSB as required for importation and distribution of our products in Russia, if and as permitted by applicable law, including the OFAC General License.

Item 6. Exhibits

<u>Exhibit Number</u>	<u>Exhibit Description</u>
10.1 —	F5, Inc. Incentive Plan, as amended and restated (1) §
31.1* —	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2* —	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1* —	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS* —	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH* —	Inline XBRL Taxonomy Extension Schema Document
101.CAL* —	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF* —	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB* —	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE* —	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104* —	Cover Page Interactive Data File (embedded within the Inline XBRL document)

* Filed herewith.

§ Indicates a management contract or compensatory plan or arrangement.

(1) Incorporated by reference to Exhibit 10.1 on Current Report on Form 8-K filed with the SEC on March 11, 2022.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on this 6th day of May, 2022.

F5, INC.

By: /s/ FRANCIS J. PELZER

Francis J. Pelzer

Executive Vice President,

Chief Financial Officer

(principal financial officer and principal accounting officer)