

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):
October 25, 2022

F5, Inc.

(Exact name of registrant as specified in its charter)

Washington
(State or other jurisdiction
of incorporation)

000-26041
(Commission
File Number)

91-1714307
(IRS Employer
Identification No.)

801 5th Avenue
Seattle, WA
(Address of principal executive offices)

98104
(Zip Code)

Registrant's telephone number, including area code (206) 272-5555

Not Applicable
Former name or former address, if changed since last report

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|----------------------------|-------------------|---|
| Common stock, no par value | FFIV | NASDAQ Global Select Market |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On October 25, 2022, F5, Inc. issued a press release regarding its financial results for the fourth quarter ended September 30, 2022. The press release is attached hereto as Exhibit 99.1. The information in this report shall not be treated as filed for purposes of the Securities Exchange Act of 1934, as amended.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits:

99.1 [Press Release of F5, Inc. announcing quarterly earnings dated October 25, 2022.](#)
104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

F5, INC.
(Registrant)

Date: October 25, 2022

By: /s/ François Locoh-Donou
François Locoh-Donou
President and Chief Executive Officer

EXHIBIT INDEX

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| 99.1 | Press Release of F5, Inc. announcing quarterly earnings dated October 25, 2022. |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document). |

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F5 Reports 4% GAAP and 3% Non-GAAP Revenue Growth for Fiscal Year 2022; Expects 9% to 11% Revenue Growth and Double-Digit Non-GAAP EPS Growth in Fiscal Year 2023

SEATTLE, WA - October 25, 2022 - F5, Inc. (NASDAQ: FFIV) today announced financial results for its fourth quarter and fiscal year ended September 30, 2022.

“Organizations across the globe have embraced and accelerated digital transformation to improve efficiency and to deliver the extraordinary digital experiences that are significant drivers of their businesses. In a challenging macro environment, these efforts take on new importance,” said François Locoh-Donou, F5’s President and CEO. “F5’s solutions automate, secure, and manage our customers’ rapidly expanding application footprints and evolving hybrid IT environments, enabling our customers to focus fewer resources on managing their IT infrastructure and more resources on running and growing their businesses.”

Fiscal Year 2022 Performance Summary

Fiscal year 2022 GAAP revenue grew 4%, to \$2.7 billion, up from \$2.6 billion in the year ago period. Fiscal year 2022 non-GAAP revenue grew 3%, to \$2.7 billion, up from \$2.6 billion in fiscal year 2021. Product revenue grew 6% from the year-ago period, including 33% software revenue growth. Systems revenue declined 13% from the year-ago period as a result of ongoing semiconductor shortages. Global services revenue grew 2% from the year-ago period.

GAAP net income for fiscal year 2022 was \$322 million, or \$5.27 per diluted share, compared to \$331 million, or \$5.34 per diluted share, in fiscal year 2021.

Non-GAAP net income for fiscal year 2022 was \$623 million, or \$10.19 per diluted share, compared to \$671 million, or \$10.81 per diluted share, in fiscal year 2021.

Fourth Quarter Performance Summary

Fourth quarter fiscal year 2022 revenue grew 3% from the year ago period, to \$700 million, up from \$682 million in fiscal year 2021. Product revenue grew 3% from the year-ago period, including 13% software revenue growth. Systems revenue declined 5% from the year-ago period as a result of ongoing semiconductor shortages. Global services revenue grew 2% from the year-ago period.

GAAP net income for the fourth quarter of fiscal year 2022 was \$89 million, or \$1.49 per diluted share compared to net income of \$111 million, or \$1.80 per diluted share, in fiscal year 2021.

Non-GAAP net income for the fourth quarter of fiscal year 2022 was \$158 million, or \$2.62 per diluted share, compared to \$185 million, or \$3.01 per diluted share, in fiscal year 2021.

A reconciliation of GAAP to non-GAAP measures is included in the attached Consolidated Income Statements. Additional information about non-GAAP financial information is included in this release.

Business Outlook

“Over the next year, our business is likely to benefit from tailwinds to our systems business as a result of improving component availability and to bear some weight from macroeconomic headwinds. In the balance, we expect to deliver fiscal year 2023 revenue growth of 9% to 11%,” continued Loch-Donou. “We also expect the combination of revenue growth and operating leverage will enable us to deliver non-GAAP earnings growth in the low-to-mid teens in fiscal year 2023.”

For the first quarter of fiscal year 2023, F5 expects to deliver revenue in the range of \$690 million to \$710 million, with non-GAAP earnings in the range of \$2.25 to \$2.37 per diluted share.

All forward-looking non-GAAP measures included in the Company’s business outlook exclude estimates for amortization of intangible assets, share-based compensation expenses, significant effects of tax legislation and judicial or administrative interpretation of tax regulations (including the impact of income tax reform), non-recurring income tax adjustments, valuation allowance on deferred tax assets, and the income tax effect of non-GAAP exclusions, and do not include the impact of any future acquisitions or divestitures, acquisition-related charges and write-downs, restructuring charges, facility exit costs, or other non-recurring charges that may occur in the period. F5 is unable to provide a reconciliation of non-GAAP earnings guidance measures to corresponding U.S. generally accepted accounting principles or GAAP measures on a forward-looking basis without unreasonable effort due to the overall high variability and low visibility of most of the foregoing items that have been excluded. Material changes to any one of these items could have a significant effect on our guidance and future GAAP results. Certain exclusions, such as amortization of intangible assets and share-based compensation expenses, are generally incurred each quarter, but the amounts have historically varied and may continue to vary significantly from quarter to quarter.

Live Webcast and Conference Call

F5 will host a live webcast and conference call to review its financial results and outlook today, October 25, 2022, at 4:30 pm ET. The live webcast is accessible from the investor relations portion of F5.com. To participate in the live call via telephone in the U.S. and Canada, dial +1 (888) 330-2454. Outside the U.S. and Canada, dial +1 (240) 789-2714. Please use access code 3209415. Please call at least 5 minutes prior to the call start time. The webcast replay will be archived on the investor relations portion of F5’s website.

Forward Looking Statements

This press release contains forward-looking statements including, among other things, statements regarding F5’s future financial performance including revenue, revenue growth and earnings growth; demand for application security and delivery solutions, future customer demand, markets, and the benefits of products. These, and other statements that are not historical facts, are forward-looking statements. These forward-looking statements are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors. Such forward-looking statements involve risks and uncertainties, as well as assumptions and other factors that, if they do not fully materialize or prove correct, could cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to: customer acceptance of offerings; continued disruptions to the global supply chain resulting in inability to source required parts for F5’s products or the ability to only do so at greatly increased prices thereby impacting our revenues and/or margins; global economic conditions and uncertainties in the geopolitical environment; overall information technology spending; F5’s ability to successfully integrate acquired businesses’ products with F5 technologies; the ability of F5’s sales professionals and distribution partners to sell new solutions and service offerings; the timely development, introduction and acceptance of additional new products and features by F5 or its competitors; competitive factors, including but not limited to pricing pressures, industry consolidation, entry of new competitors into F5’s markets, and new product and marketing initiatives by our competitors; increased sales discounts; the business impact of the acquisitions and potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement of completion of acquisitions; uncertain global economic conditions which may result in reduced customer demand for our products and services and changes in customer payment patterns; litigation involving patents, intellectual property, shareholder and other matters, and governmental investigations;

potential security flaws in the Company's networks, products or services; cybersecurity attacks on its networks, products or services; natural catastrophic events; a pandemic or epidemic; F5's ability to sustain, develop and effectively utilize distribution relationships; F5's ability to attract, train and retain qualified product development, marketing, sales, professional services and customer support personnel; F5's ability to expand in international markets; the unpredictability of F5's sales cycle; the ability of F5 to execute on its share repurchase program including the timing of any repurchases; future prices of F5's common stock; and other risks and uncertainties described more fully in our documents filed with or furnished to the Securities and Exchange Commission, including our most recent reports on Form 10-K and Form 10-Q and current reports on Form 8-K and other documents that we may file or furnish from time to time, which could cause actual results to vary from expectations. The financial information contained in this release should be read in conjunction with the consolidated financial statements and notes thereto included in F5's most recent reports on Forms 10-Q and 10-K as each may be amended from time to time. All forward-looking statements in this press release are based on information available as of the date hereof and qualified in their entirety by this cautionary statement. F5 assumes no obligation to revise or update these forward-looking statements.

GAAP to non-GAAP Reconciliation

F5's management evaluates and makes operating decisions using various operating measures. These measures are generally based on the revenues of its products, services operations, and certain costs of those operations, such as cost of revenues, research and development, sales and marketing and general and administrative expenses. One such measure is GAAP net income excluding, as applicable, stock-based compensation, amortization of purchased intangible assets, acquisition-related charges, net of taxes, restructuring charges, facility-exit costs, significant litigation and other contingencies and certain non-recurring tax expenses and benefits, which is a non-GAAP financial measure under Section 101 of Regulation G under the Securities Exchange Act of 1934, as amended. This measure of non-GAAP net income is adjusted by the amount of additional taxes or tax benefit that the Company would accrue if it used non-GAAP results instead of GAAP results to calculate the Company's tax liability.

The non-GAAP adjustments, and F5's basis for excluding them from non-GAAP financial measures, are outlined below:

Acquisition-related write-downs of assumed deferred revenue. Included in its GAAP financial statements, F5 records acquisition-related write-downs of assumed deferred revenue to fair value, which results in lower recognized revenue over the term of the contract. F5 includes revenue associated with acquisition-related write-downs of assumed deferred revenue in its non-GAAP financial measures as management believes it provides a more accurate depiction of revenue arising from our strategic acquisitions.

Stock-based compensation. Stock-based compensation consists of expense for stock options, restricted stock, and employee stock purchases through the Company's Employee Stock Purchase Plan. Although stock-based compensation is an important aspect of the compensation of F5's employees and executives, management believes it is useful to exclude stock-based compensation expenses to better understand the long-term performance of the Company's core business and to facilitate comparison of the Company's results to those of peer companies.

Amortization and impairment of purchased intangible assets. Purchased intangible assets are amortized over their estimated useful lives, and generally cannot be changed or influenced by management after the acquisition. On a non-recurring basis, when certain events or circumstances are present, management may also be required to write down the carrying value of its purchased intangible assets and recognize impairment charges. Management does not believe these charges accurately reflect the performance of the Company's ongoing operations; therefore, they are not considered by management in making operating decisions. However, investors should note that the use of intangible assets contributed to F5's revenues earned during the periods presented and will contribute to F5's future period revenues as well.

Facility-exit costs. F5 has incurred charges in connection with the exit of facilities as well as other non-recurring lease activity. These charges are not representative of ongoing costs to the business and are not expected to recur. As a result, these charges are being excluded to provide investors with a more comparable measure of costs associated with ongoing operations.

Acquisition-related charges, net. F5 does not acquire businesses on a predictable cycle and the terms and scope of each transaction can vary significantly and are unique to each transaction. F5 excludes acquisition-related charges from its non-GAAP financial measures to provide a useful comparison of the Company's operating results to prior periods and to its peer companies. Acquisition-related charges consist of planning, execution and integration costs incurred directly as a result of an acquisition.

Impairment charges. In fiscal year 2021, F5 recorded impairment charges related to the permanent exit of certain floors at its Seattle headquarters. These charges are not representative of ongoing costs to the business and are not expected to recur. As a result, these charges are being excluded to provide investors with a more comparable measure of costs associated with ongoing operations.

Restructuring charges. F5 has incurred restructuring charges that are included in its GAAP financial statements, primarily related to workforce reductions and costs associated with exiting facility-lease commitments. F5 excludes these items from its non-GAAP financial measures when evaluating its continuing business performance as such items vary significantly based on the magnitude of the restructuring action and do not reflect expected future operating expenses. In addition, these charges do not necessarily provide meaningful insight into the fundamentals of current or past operations of its business.

Management believes that non-GAAP net income per share provides useful supplemental information to management and investors regarding the performance of the Company's core business operations and facilitates comparisons to the Company's historical operating results. Although F5's management finds this non-GAAP measure to be useful in evaluating the performance of the core business, management's reliance on this measure is limited because items excluded from such measures could have a material effect on F5's earnings and earnings per share calculated in accordance with GAAP. Therefore, F5's management will use its non-GAAP earnings and earnings per share measures, in conjunction with GAAP earnings and earnings per share measures, to address these limitations when evaluating the performance of the Company's core business. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures in accordance with GAAP.

F5 believes that presenting its non-GAAP measures of earnings and earnings per share provides investors with an additional tool for evaluating the performance of the Company's core business and is used by management in its own evaluation of the Company's performance. Investors are encouraged to look at GAAP results as the best measure of financial performance. However, while the GAAP results are more complete, the Company provides investors these supplemental measures since, with reconciliation to GAAP, it may provide additional insight into the Company's operational performance and financial results.

For reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures, please see the section in our attached Condensed Consolidated Income Statements entitled "Non-GAAP Financial Measures."

About F5

F5 is a multi-cloud application services and security company committed to bringing a better digital world to life. F5 partners with the world's largest, most advanced organizations to optimize and secure every app and API anywhere, including on-premises, in the cloud, or at the edge. F5 enables organizations to provide exceptional, secure digital experiences for their customers and continuously stay ahead of threats. For more information, go to f5.com. (NASDAQ: FFIV)

You can also follow @F5 on Twitter or visit us on LinkedIn and Facebook for more information about F5, its partners, and technologies. F5 and BIG-IP are trademarks, service marks, or tradenames of F5, Inc., in the U.S. and other countries. All other product and company names herein may be trademarks of their respective owners.

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SOURCE: F5, Inc.

F5, Inc.
Consolidated Balance Sheets
(unaudited, in thousands)

| | September 30, 2022 | September 30, 2021 |
|--|-----------------------|-----------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 758,012 | \$ 580,977 |
| Short-term investments | 126,554 | 329,630 |
| Accounts receivable, net of allowances of \$6,020 and \$3,696 | 469,979 | 340,536 |
| Inventories | 68,365 | 22,055 |
| Other current assets | 489,314 | 337,902 |
| Total current assets | <u>1,912,224</u> | <u>1,611,100</u> |
| Property and equipment, net | 168,182 | 191,164 |
| Operating lease right-of-use assets | 227,475 | 244,934 |
| Long-term investments | 9,544 | 132,778 |
| Deferred tax assets | 183,365 | 128,193 |
| Goodwill | 2,259,282 | 2,216,553 |
| Other assets, net | 516,122 | 472,558 |
| Total assets | <u>\$ 5,276,194</u> | <u>\$ 4,997,280</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable | \$ 113,178 | \$ 62,096 |
| Accrued liabilities | 309,819 | 341,487 |
| Deferred revenue | 1,067,182 | 968,669 |
| Current portion of long-term debt | 349,772 | 19,275 |
| Total current liabilities | <u>1,839,951</u> | <u>1,391,527</u> |
| Deferred tax liabilities | 2,781 | 2,414 |
| Deferred revenue, long-term | 624,398 | 521,173 |
| Operating lease liabilities, long-term | 272,376 | 296,945 |
| Long-term debt | — | 349,772 |
| Other long-term liabilities | 67,710 | 75,236 |
| Total long-term liabilities | <u>967,265</u> | <u>1,245,540</u> |
| Commitments and contingencies | | |
| Shareholders' equity | | |
| Preferred stock, no par value; 10,000 shares authorized, no shares outstanding | — | — |
| Common stock, no par value; 200,000 shares authorized, 59,860 and 60,652 shares issued and outstanding | 91,048 | 192,458 |
| Accumulated other comprehensive loss | (26,176) | (20,073) |
| Retained earnings | 2,404,106 | 2,187,828 |
| Total shareholders' equity | <u>2,468,978</u> | <u>2,360,213</u> |
| Total liabilities and shareholders' equity | <u>\$ 5,276,194</u> | <u>\$ 4,997,280</u> |

F5, Inc.
Consolidated Income Statements
(unaudited, in thousands, except per share amounts)

| | Three Months Ended September 30, | | Years Ended September 30, | |
|--|-------------------------------------|-------------------|------------------------------|---------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Net revenues | | | | |
| Products (1) | \$ 349,968 | \$ 339,921 | \$ 1,317,117 | \$ 1,247,084 |
| Services | 350,065 | 342,076 | 1,378,728 | 1,356,332 |
| Total | <u>700,033</u> | <u>681,997</u> | <u>2,695,845</u> | <u>2,603,416</u> |
| Cost of net revenues (2)(3)(4)(5)(6) | | | | |
| Products | 93,259 | 76,992 | 319,713 | 286,293 |
| Services | 54,203 | 51,686 | 219,914 | 206,853 |
| Total | <u>147,462</u> | <u>128,678</u> | <u>539,627</u> | <u>493,146</u> |
| Gross profit | <u>552,571</u> | <u>553,319</u> | <u>2,156,218</u> | <u>2,110,270</u> |
| Operating expenses (2)(3)(4)(5)(6) | | | | |
| Sales and marketing | 236,999 | 233,154 | 926,591 | 929,983 |
| Research and development | 138,522 | 124,700 | 543,368 | 512,627 |
| General and administrative | 69,520 | 69,101 | 274,558 | 273,635 |
| Restructuring charges | — | — | 7,909 | — |
| Total | <u>445,041</u> | <u>426,955</u> | <u>1,752,426</u> | <u>1,716,245</u> |
| Income from operations | 107,530 | 126,364 | 403,792 | 394,025 |
| Other (loss) income, net | (7,813) | (2,865) | (18,399) | (7,088) |
| Income before income taxes | 99,717 | 123,499 | 385,393 | 386,937 |
| Provision for income taxes | 10,371 | 12,781 | 63,233 | 55,696 |
| Net income | <u>\$ 89,346</u> | <u>\$ 110,718</u> | <u>\$ 322,160</u> | <u>\$ 331,241</u> |
| Net income per share — basic | <u>\$ 1.50</u> | <u>\$ 1.83</u> | <u>\$ 5.34</u> | <u>\$ 5.46</u> |
| Weighted average shares — basic | <u>59,751</u> | <u>60,526</u> | <u>60,274</u> | <u>60,707</u> |
| Net income per share — diluted | <u>\$ 1.49</u> | <u>\$ 1.80</u> | <u>\$ 5.27</u> | <u>\$ 5.34</u> |
| Weighted average shares — diluted | <u>60,126</u> | <u>61,606</u> | <u>61,097</u> | <u>62,057</u> |
| Non-GAAP Financial Measures | | | | |
| Net income as reported | \$ 89,346 | \$ 110,718 | \$ 322,160 | \$ 331,241 |
| Acquisition-related write-downs of assumed deferred revenue | — | — | — | 1,283 |
| Stock-based compensation expense | 59,455 | 60,522 | 249,216 | 243,279 |
| Amortization and impairment of purchased intangible assets | 12,701 | 12,879 | 57,689 | 48,722 |
| Facility-exit costs | 2,311 | 4,056 | 10,321 | 14,929 |
| Acquisition-related charges | 9,329 | 16,867 | 49,410 | 86,094 |
| Impairment charges | — | — | — | 33,825 |
| Restructuring charges | — | — | 7,909 | — |
| Tax effects related to above items | (15,488) | (19,804) | (74,075) | (88,408) |
| Net income excluding acquisition-related write-downs of assumed deferred revenue, stock-based compensation expense, amortization and impairment of purchased intangible assets, facility-exit costs, acquisition-related charges, impairment charges, restructuring charges and non-recurring tax expenses and benefits (non-GAAP) - diluted | <u>\$ 157,654</u> | <u>\$ 185,238</u> | <u>\$ 622,630</u> | <u>\$ 670,965</u> |
| Net income per share excluding acquisition-related write-downs of assumed deferred revenue, stock-based compensation expense, amortization and impairment of purchased intangible assets, facility-exit costs, acquisition-related charges, impairment charges, restructuring charges and non-recurring tax expenses and benefits (non-GAAP) - diluted | <u>\$ 2.62</u> | <u>\$ 3.01</u> | <u>\$ 10.19</u> | <u>\$ 10.81</u> |
| Weighted average shares - diluted | <u>60,126</u> | <u>61,606</u> | <u>61,097</u> | <u>62,057</u> |
| (1) GAAP net product revenues | \$ 349,968 | \$ 339,921 | \$ 1,317,117 | \$ 1,247,084 |
| Acquisition-related write-downs of assumed deferred revenue | — | — | — | 1,283 |
| Non-GAAP net product revenues | <u>349,968</u> | <u>339,921</u> | <u>1,317,117</u> | <u>1,248,367</u> |
| GAAP net service revenues | 350,065 | 342,076 | 1,378,728 | 1,356,332 |
| Acquisition-related write-downs of assumed deferred revenue | — | — | — | — |
| Non-GAAP net service revenues | <u>350,065</u> | <u>342,076</u> | <u>1,378,728</u> | <u>1,356,332</u> |
| Total non-GAAP net revenues | <u>\$ 700,033</u> | <u>\$ 681,997</u> | <u>\$ 2,695,845</u> | <u>\$ 2,604,699</u> |

(2) Includes stock-based compensation expense as follows:

| | | | | |
|----------------------------|------------------|------------------|-------------------|-------------------|
| Cost of net revenues | \$ 7,168 | \$ 7,204 | \$ 29,257 | \$ 29,107 |
| Sales and marketing | 24,347 | 25,896 | 104,285 | 104,578 |
| Research and development | 17,463 | 17,109 | 71,781 | 67,155 |
| General and administrative | 10,477 | 10,313 | 43,893 | 42,439 |
| | <u>\$ 59,455</u> | <u>\$ 60,522</u> | <u>\$ 249,216</u> | <u>\$ 243,279</u> |

(3) Includes amortization and impairment of purchased intangible assets as follows:

| | | | | |
|----------------------------|------------------|------------------|------------------|------------------|
| Cost of net revenues | \$ 9,959 | \$ 9,468 | \$ 39,837 | \$ 35,156 |
| Sales and marketing | 2,389 | 2,836 | 16,169 | 11,266 |
| General and administrative | 353 | 575 | 1,683 | 2,300 |
| | <u>\$ 12,701</u> | <u>\$ 12,879</u> | <u>\$ 57,689</u> | <u>\$ 48,722</u> |

(4) Includes facility-exit costs as follows:

| | | | | |
|----------------------------|-----------------|-----------------|------------------|------------------|
| Cost of net revenues | \$ 274 | \$ 678 | \$ 1,429 | \$ 2,604 |
| Sales and marketing | 628 | 1,115 | 2,811 | 4,166 |
| Research and development | 901 | 1,309 | 3,656 | 4,661 |
| General and administrative | 508 | 954 | 2,425 | 3,498 |
| | <u>\$ 2,311</u> | <u>\$ 4,056</u> | <u>\$ 10,321</u> | <u>\$ 14,929</u> |

(5) Includes acquisition-related charges as follows:

| | | | | |
|----------------------------|-----------------|------------------|------------------|------------------|
| Cost of net revenues | \$ 108 | \$ 10 | \$ 399 | \$ 2,532 |
| Sales and marketing | 2,683 | 6,513 | 14,949 | 29,726 |
| Research and development | 5,430 | 5,935 | 22,600 | 31,055 |
| General and administrative | 1,108 | 4,409 | 11,462 | 22,781 |
| | <u>\$ 9,329</u> | <u>\$ 16,867</u> | <u>\$ 49,410</u> | <u>\$ 86,094</u> |

(6) Includes impairment charges as follows:

| | | | | |
|----------------------------|-------------|-------------|-------------|------------------|
| Cost of net revenues | \$ — | \$ — | \$ — | \$ 4,388 |
| Sales and marketing | — | — | — | 10,256 |
| Research and development | — | — | — | 9,845 |
| General and administrative | — | — | — | 9,336 |
| | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 33,825</u> |

F5, Inc.
Consolidated Statements of Cash Flows
(unaudited, in thousands)

| | Years Ended September 30, | |
|---|------------------------------|-------------------|
| | 2022 | 2021 |
| Operating activities | | |
| Net income | \$ 322,160 | \$ 331,241 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Stock-based compensation | 249,216 | 243,279 |
| Depreciation and amortization | 115,609 | 115,424 |
| Non-cash operating lease costs | 38,735 | 38,375 |
| Deferred income taxes | (40,244) | (76,930) |
| Impairment of assets | 6,175 | 40,698 |
| Other | 1,267 | 737 |
| Changes in operating assets and liabilities (excluding effects of the acquisition of businesses): | | |
| Accounts receivable | (130,605) | (46,289) |
| Inventories | (46,310) | 5,843 |
| Other current assets | (144,628) | (84,328) |
| Other assets | (87,008) | (110,653) |
| Accounts payable and accrued liabilities | 19,163 | 22,933 |
| Deferred revenue | 191,147 | 216,431 |
| Lease liabilities | (52,046) | (51,565) |
| Net cash provided by operating activities | <u>442,631</u> | <u>645,196</u> |
| Investing activities | | |
| Purchases of investments | (61,284) | (472,165) |
| Maturities of investments | 260,357 | 197,279 |
| Sales of investments | 120,578 | 271,521 |
| Acquisition of businesses, net of cash acquired | (67,911) | (411,319) |
| Purchases of property and equipment | (33,624) | (30,651) |
| Net cash provided by (used in) investing activities | <u>218,116</u> | <u>(445,335)</u> |
| Financing activities | | |
| Proceeds from the exercise of stock options and purchases of stock under employee stock purchase plan | 64,540 | 65,752 |
| Repurchase of common stock | (500,023) | (500,000) |
| Payments on term debt agreement | (20,000) | (20,000) |
| Taxes paid related to net share settlement of equity awards | (21,025) | (14,032) |
| Net cash used in financing activities | <u>(476,508)</u> | <u>(468,280)</u> |
| Net increase (decrease) in cash, cash equivalents and restricted cash | 184,239 | (268,419) |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | (6,365) | (74) |
| Cash, cash equivalents and restricted cash, beginning of period | 584,333 | 852,826 |
| Cash, cash equivalents and restricted cash, end of period | <u>\$ 762,207</u> | <u>\$ 584,333</u> |
| Supplemental disclosures of cash flow information | | |
| Cash paid for taxes, net of refunds | \$ 110,036 | \$ 99,378 |
| Cash paid for amounts included in the measurement of lease liabilities | 58,592 | 61,504 |
| Cash paid for interest on long-term debt | 7,981 | 5,280 |
| Supplemental disclosures of non-cash activities | | |
| Right-of-use assets obtained in exchange for lease obligations | \$ 20,778 | \$ 13,051 |